9/16/2020 SCCRC General, Finance and Audit Meeting SCIDA General, Finance and Audit Meeting This conference will now be recorded. Chet Burton 00:07 - 00:09 Now, Ron, you want to direct this again? Ronald Filmer 00:11 - 00:11 I think so. Chet Burton 00:12 - 00:13 Alright. **Ronald Filmer** 00:16 - 00:18 Going to start with Schoharie County Capital Resource Corp. Ronald Filmer 00:21 - 00:24 We have two committee meetings. **Ronald Filmer** 00:24 - 00:26 The first one is the Finance Committee. Ronald Filmer 00:27 - 00:35 And number one on the agenda is Review and approve the September 17th Finance Committee meetings. Ronald Filmer 00:36 - 00:39 Peter wasn't available back at that point, But. **Ronald Filmer** 00:42 - 00:44 Well, I guess, like I said, it's just Wanda and Joe on this. Joe 00:45 - 00:46 Move to accept. Wanda 00:50 - 00:53 I'll second. Ronald Filmer 00:55 - 01:02 So, moved, the budget, just two comments, remains the same. Ronald Filmer 01:03 - 01:09 With no projects, there's been no revenue expansion consist of the insurance audit and legal notices.

Ronald Filmer 01:10 - 01:15 And that's exactly what it has been for several years, and it continues to be. Ronald Filmer 01:16 - 01:17 That would be the budget. **Ronald Filmer** 01:18 - 01:27 The annual self evaluation, the finance committee wants to review the annual budget by line item, overall, it performed as duties as necessary. **Ronald Filmer** 01:29 - 01:33 At this point, if there's not any questions or comments from Wanda and Joe. **Ronald Filmer** 01:34 - 01:35 I will make a motion to adjourn. **Ronald Filmer** 01:36 - 01:39 The finance Committee for accept a motion to adjourn. Wanda 01:40 - 01:42 Now moved Wanda. Ronald Filmer 01:47 - 01:48 Second by Joe. Joe 01:48 - 01:49 Second. **Ronald Filmer** 01:51 - 02:00 So that concludes the Finance Committee and the Audit Committee for Capital Resource Corp. **Ronald Filmer** 02:01 - 02:05 I would like to entertain a motion to approve the minutes from September 17, 2019 as well. Chet Burton 02:06 - 02:08 I move to approve. Wanda 02:10 - 02:11 I would second that. **Ronald Filmer** 02:17 - 02:26 The biggest reason we're here is the audit review and approval, with, along with the board

report, everybody got it as part of the attachment.

Ronald Filmer 02:26 - 02:29 Now, welcome other comments from other members if they have any. Ronald Filmer 02:30 - 02:30 Under this topic. **Ronald Filmer** 02:33 - 02:34 Report shows the status. Ronald Filmer 02:35 - 02:36 There's no surprises or findings. Chet Burton 02:37 - 02:37 The current. **Ronald Filmer** 02:37 - 02:40 Account balance is \$34,143. Ronald Filmer 02:42 - 02:44 I know the CRC doesn't have a lot of activity. **Ronald Filmer** 02:46 - 02:50 Have any questions or comments, I open the floor, so to speak. **Ronald Filmer** 02:57 - 03:04 If not, I accept, entertain, a motion to approve or otherwise by Wanda or Chet. Chet Burton 03:07 - 03:08 Seconded. **Ronald Filmer** 03:12 - 03:13 So I'll move. **Ronald Filmer** 03:13 - 03:22 Next item is assessment of internal controls, controls we've had in place for several years, and they remain the same. **Ronald Filmer** 03:30 - 03:40 Have an independent legal opinion on projects to establish and following policies, annual audits and separation of cash, receipts, and deposits. **Ronald Filmer** 03:41 - 03:50 As of this date, the auditors have not identified any wrongful or suspicious activities and therefore the members agree, controls in place are sufficient. **Ronald Filmer**

03:52 - 03:59 If that is agreeable with the members, accept comments or approval. Ronald Filmer 04:00 - 04:01 Acceptance of the controls. Joe Move Chet Burton 04:05 - 04:06 Seconded. Ronald Filmer 04:10 - 04:11 So carried. **Ronald Filmer** 04:17 - 04:18 The last item. Ronald Filmer 04:19 - 04:20 On the agenda is the. **Ronald Filmer** 04:24 - 04:28 Is the Committee performance, and again, the audit committee has met when necessary. **Ronald Filmer** 04:29 - 04:38 The only difference with the Audit Committee is that the full Board approve the Auditor. Ronald Filmer 04:39 - 04:42 But otherwise, the Audit Committee performed on that, as necessary. **Ronald Filmer** 04:47 - 04:50 I accept a motion to adjourn if there's no other comments. Wanda 04:52 - 04:53 Motion. Chet Burton 04:54 - 04:55 Second. **Ronald Filmer** 04:58 - 05:03 Now we move to the Capital Resource for general overall board meeting. **Ronald Filmer** 05:04 - 05:14 I'd like to call the order, just point at 9:52 am and review and approve the April 28, 2020 draft minutes. Joe 05:17 - 05:18

Motion to approve. Chet Burton 05:20 - 05:21 Seconded. Chet Burton 05:26 - 05:26 Called. **Ronald Filmer** 05:26 - 05:27 All in favor. Ronald Filmer 05:30 - 05:33 Prior board meeting. Ronald Filmer 05:41 - 05:46 Before we go to the performance measurements, I would just like to say to. Ronald Filmer 05:50 - 05:54 Everybody who is accepting as a full board, the auditor as presented. Peter Johnson 06:03 - 06:05 Move to approve the acceptance of the audit. Ronald Filmer 06:07 - 06:07 Thank you. Ronald Filmer 06:07 - 06:07 Peter. Chet Burton 06:09 - 06:10 Seconded. Ronald Filmer 06:15 - 06:30 As far as the move to the next item is the authority mission statement, Performance Measurement, Essentially, it gives the mission statement, which is the, you know, obviously, to help a non-profit in the county that we're able to all businesses. Ronald Filmer 06:30 - 06:33 The performance for this is the ongoing administration. **Ronald Filmer** 06:33 - 06:36 Right now, we have one project ... Ronald Filmer 06:36 - 06:41 SUNY Dormitory, which you have to keep track of, and report on the state. **Ronald Filmer**

06:41 - 06:47 Other than that, we will be opened to help any non-profit, that feasible. **Ronald Filmer** 06:48 - 06:56 That would include, generally, a bigger non-profit or a bigger project because of the costs associated with it, but could include the hospital. **Ronald Filmer** 06:57 - 07:08 While there has been about inquire, about inquiry, and then nothing happened in recent years, but we would certainly be open and let people know that. **Ronald Filmer** 07:10 - 07:15 That's essentially the mission to save the performance measurement document. **Ronald Filmer** 07:18 - 07:22 Moving onto the project reviews. Ronald Filmer 07:23 - 07:26 The college is doing fine as far as the dormitory goes. **Ronald Filmer** 07:27 - 07:29 Far as I know, they've made their payments. **Ronald Filmer** 07:29 - 07:31 They have five jobs. **Ronald Filmer** 07:31 - 07:35 There are five full-time equivalents. **Ronald Filmer** 07:36 - 07:40 So they've met their, you know, their financial obligations and job requirements. Ronald Filmer 07:40 - 07:49 So at the time, the college is doing fine with that aspect, IE, the dormitory, which is good news at. **Ronald Filmer** 07:52 - 08:00 This point in time if there isn't any discussion, The Capital Resource Corp. board, but I make a motion to accept to adjourn. Chet Burton 08:02 - 08:03 So moved. Peter Johnson 08:05 - 08:06 Ok. Peter Johnson

08:07 - 08:07 Sure. **Ronald Filmer** 08:12 - 08:13 All in favor. Wanda 08:14 - 08:14 Aye, Aye. **Ronald Filmer** 08:20 - 08:33 That concludes the Capital Resource Corporation Meeting to open the IDA section and again, we start with the Finance Committee and we'll move on to the others as we proceed. **Ronald Filmer** 08:39 - 08:42 The Finance Committee for the IDA. Chet Burton 08:42 - 08:42 We. **Ronald Filmer** 08:42 - 08:45 Have to review the June 23, 2020 minutes. **Ronald Filmer** 08:50 - 08:51 We are back to Wanda and Joel. Joe 09:00 - 09:01 I move to approve. **Ronald Filmer** 09:07 - 09:11 Wanda would you second. Wanda 09:12 - 09:12 I'll second. Wanda 09:12 - 09:12 Yeah. **Ronald Filmer** 09:14 - 09:15 So. Chet Burton 09:16 - 09:16 Going. **Ronald Filmer** 09:16 - 09:24

Forward is the cost versus actual, and, again, it's like the other committee meetings, with Wanda and Joe on the committee, since we're doing with the full board. **Ronald Filmer** 09:26 - 09:28 Going to try to do efficiency here. **Ronald Filmer** 09:29 - 09:29 Sure. **Ronald Filmer** 09:29 - 09:32 Certainly make any comments or interject with any thoughts. Ronald Filmer 09:33 - 09:44 So, the cost versus actual budget, on the revenue, I'm going to just say a few statements here on what happened, revenue side, the interest and earnings did well. **Ronald Filmer** 09:44 - 09:51 And we're finally able to at least get off a little bit with the interests, whether it's a CD raised alarm goes off. **Ronald Filmer** 09:51 - 09:55 The grant income was unplanned at the beginning of the year when we estimated this budget. **Ronald Filmer** 09:56 - 10:00 We undertook that, Sarah was successful in getting several grants for businesses. **Ronald Filmer** 10:01 - 10:08 So, we were, you know, we did well out by year end, and it was four grants. **Ronald Filmer** 10:09 - 10:12 And a downside to Project fees were significantly under the budget. **Ronald Filmer** 10:13 - 10:27 Pilots did not occur, the one we approved has closed yet, those therefore do not obviously happen, the fiscal year ending June 30th, the expense side did pretty well, the professional services were hired. **Ronald Filmer** 10:30 - 10:36 Or got reimbursed for it. The expense side was higher. **Ronald Filmer** 10:37 - 10:42 Plus side were lower by approximately 4200 on the building. **Ronald Filmer** 10:43 - 10:46 Namely, Gas Boiler, which was using gas, which is cheaper.

Ronald Filmer 10:47 - 10:50 Energy efficiency is replacing a 30 year old boiler. **Ronald Filmer** 10:51 - 10:52 We did very well. **Ronald Filmer** 10:52 - 10:54 I think the warmer winter was probably helpful. Ronald Filmer 10:55 - 10:57 Warmer weather always show. Chet Burton 10:59 - 10:59 The. **Ronald Filmer** 10:59 - 10:59 Loci. Chet Burton 11:00 - 11:00 Which. **Ronald Filmer** 11:00 - 11:02 Is maybe the lack of project. Chet Burton 11:02 - 11:03 Can. **Ronald Filmer** 11:05 - 11:10 Also be a way to tell you a big issue in the current fiscal year until. **Ronald Filmer** 11:14 - 11:15 The last several years. **Ronald Filmer** 11:17 - 11:23 That's the cost vs actual if anybody has any questions. **Ronald Filmer** 11:30 - 11:32 We're going investment policy was in. **Ronald Filmer** 11:35 - 11:36 No changes at this point. Joe 11:41 - 11:43 There is a lot of background noise. Chet Burton

11:45 - 11:45 A lot. Joe 11:45 - 11:46 Of background noise. Joe 11:46 - 11:47 I'm having a problem hearing it. Sarah Nickle 11:48 - 11:48 Can not hear you. **Ronald Filmer** 11:51 - 11:52 Oh, sorry. **Ronald Filmer** 11:54 - 11:56 I heard you say background noise. **Ronald Filmer** 11:56 - 11:57 There was some background noise. **Ronald Filmer** 11:57 - 11:59 I don't know where it was coming from. **Ronald Filmer** 11:59 - 12:02 Yeah, clear, now, it seems to be. Joe 12:06 - 12:09 That it's like water flowing water. **Ronald Filmer** 12:11 - 12:19 I don't know, Joe I know what you're saying, I heard the background noise. Chet Burton 12:19 - 12:22 Flooding, definitely running upstairs, Joe. Joe 12:23 - 12:24 Not to my knowledge. Chet Burton 12:26 - 12:26 You. **Ronald Filmer** 12:28 - 12:29 Know, look in the wall. Ronald Filmer 12:34 - 12:40

Also, we will move on and see what happens, you know, as far as the noise goes, if. **Ronald Filmer** 12:43 - 12:45 We need to do, is re-affirm the about this. **Ronald Filmer** 12:45 - 12:46 There's any other comment. **Ronald Filmer** 12:46 - 12:50 I think it's appropriate and maybe don't have as an IDA much choice. Ronald Filmer 12:51 - 12:55 The investments are pretty much dictated by the state regs, which is fine. Ronald Filmer 12:55 - 12:57 So I'll just like a motion to. **Ronald Filmer** 12:59 - 13:02 Keep the investment policy as it is. Wanda 13:03 - 13:04 So moved. Joe 13:04 - 13:04 Second. **Ronald Filmer** 13:05 - 13:05 Thank you. **Ronald Filmer** 13:10 - 13:13 Again, it's the annual self evaluation of the committee. Ronald Filmer 13:14 - 13:20 Again, we've reviewed the budget, the budget cost versus the actual investments in policy of the agency. **Ronald Filmer** 13:21 - 13:24 And we met as needed due to that. **Ronald Filmer** 13:24 - 13:31 We're also reviewing any major transactions, which will be reviewed by the board, which has happened. **Ronald Filmer** 13:33 - 13:35 Review of self evaluation. Ronald Filmer

13:38 - 13:50

The pilot on the agenda, and I'm going to reserve, to take that out of the finance committee, move to the full board as one of the major topics under the full board for discussion. Ronald Filmer 13:51 - 13:53 Now, take a motion to adjourn by committee. Wanda 13:55 - 13:56 So moved. Joe 13:57 - 13:57 Second **Ronald Filmer** 14:02 - 14:05 Moving on to the audit committee, which is Wanda and Chet. Ronald Filmer 14:08 - 14:11 Approve the minutes of September 17, 2019 meeting. Chet Burton 14:16 - 14:17 This is Chet, moved to Approve. Wanda 14:19 - 14:20 I'll second. **Ronald Filmer** 14:22 - 14:24 We added assessment of internal controls. **Ronald Filmer** 14:25 - 14:30 It's similar to CRC meeting, but I'll just read them off for the record as part of the IDA. Ronald Filmer 14:32 - 14:46 Audit Committee meeting, there are Dual check signers, the Board's exam, the projects, Independent legal opinion, establishment of policies contracts with the CEO and CFO annual audits and separation of cash, receipts, and deposits. **Ronald Filmer** 14:47 - 14:55 Yeah, if there's any comments or the members to do or do not agree to that, are the controls sufficient? **Ronald Filmer** 15:00 - 15:05 I mean, my answer would be yes, as the director, but if it has any other comments or wants to add something, feel free. Chet Burton 15:09 - 15:12

I just needed a motion to approve. **Ronald Filmer** 15:14 - 15:17 Mean, yes, just to re-affirm that they're sufficient Chet. Chet Burton 15:20 - 15:22 I moved, make the motion. Peter Johnson 15:24 - 15:25 I'll second. Ronald Filmer 15:27 - 15:28 In this case, Peter, you can't. Ronald Filmer 15:28 - 15:30 It's gotta be Wanda. Peter Johnson 15:30 - 15:31 I. Wanda 15:31 - 15:31 Would gladly second. Ronald Filmer 15:32 - 15:33 Glad you are Paying attention, though. **Ronald Filmer** 15:37 - 15:49 So the audit is, so, again, we hope that the audit review and approval and the board report, you know, just because we'll open it up to the board, not just the Audit committee. Ronald Filmer 15:50 - 15:58 Again, as my comments go, there are no findings was the best practice recommendation regarding grant revenues and expenses. **Ronald Filmer** 15:58 - 16:06 It was usually, we didn't record anticipated revenues and expenses, we had them in a lump sum. **Ronald Filmer** 16:06 - 16:08 The auditors wanted them separated. Ronald Filmer 16:10 - 16:19 And in fact we also thought that it was better to record them later, because we didn't know if we'd get all of them until we get them type of issue. Ronald Filmer 16:19 - 16:29

We did follow the auditors comments and did break them apart and they are into 6 30 audit. **Ronald Filmer** 16:30 - 16:34 So, they would be separated and this will be carried forward. Ronald Filmer 16:34 - 16:45 So, we follow the recommendation as a best practice, as it turns out, or IDAs net position decreased by 15,117 from last year mostly decrease in revenues. Ronald Filmer 16:46 - 16:49 We did offset that partially by decrease and expenses. Ronald Filmer 16:49 - 16:52 And grants, like I said previously, helped a little bit. Ronald Filmer 16:54 - 16:58 I'll open it up for any other comments regarding the audit. Chet Burton 17:02 - 17:04 To suggest. **Ronald Filmer** 17:05 - 17:06 Ok. Jeff Haslun 17:07 - 17:21 On page 15 of the audit, under notes receivable and, again, I've never I haven't done audits, but talks about the aggregate maturities of long term receivable. Jeff Haslun 17:24 - 17:28 I know on the liability side, usually, it does five years thereafter. Jeff Haslun 17:29 - 17:33 And on note, for their it only goes four years And thereafter Jeff Haslun 17:33 - 17:44 I mean, it's a minor thing, but didn't know if there should be 2021, 2020 to 20, 23, 2024, 2025, and then thereafter. Jeff Haslun 17:44 - 17:47 I mean, the total total is what it is. Jeff Haslun 17:48 - 17:51 But I just didn't know, there should be a 5th year there. Ronald Filmer 17:54 - 17:55

Don't know either, Jeff. **Ronald Filmer** 17:55 - 18:00 I'll have to follow up with the audit, or just opinion is on that methodology. Jeff Haslun 18:02 - 18:05 Then I had 1 other 1 on page 17. Jeff Haslun 18:06 - 18:28 Second paragraph there, it says it, the idea is really core and a lease agreement for office space for the period of January to December. Jeff Haslun 18:29 - 18:37 Under the lease agreement, the monthly lease payments are 975 and 775 for the calendar year, 2019, 2020. Jeff Haslun 18:37 - 18:41 Wondering whether that should be 2020, and 2019? Jeff Haslun 18:41 - 18:49 Whether they got them in reverse because in the next sentence says saying that the IDA received rental income and 10,500. And 9,300. Jeff Haslun 18:49 - 18:55 And 9300 for the years ended June 28, 2019, respectively. Jeff Haslun 18:56 - 18:57 I don't know, it just doesn't make sense. Jeff Haslun 19:01 - 19:03 Or for 19 per month. Jeff Haslun 19:03 - 19:07 But the total for the years is higher when they're showing that there. **Ronald Filmer** 19:08 - 19:11 They got two years backward, I think. Jeff Haslun 19:11 - 19:12 I think So. Ronald Filmer 19:12 - 19:13 We did, we did raise. **Ronald Filmer** 19:13 - 19:14 We got it.

Ronald Filmer 19:17 - 19:20 They switched the years and they got them backwards. **Ronald Filmer** 19:21 - 19:22 Ok, very good. **Ronald Filmer** 19:25 - 19:26 Role. **Ronald Filmer** 19:29 - 19:30 Actually, it can be corrected. **Ronald Filmer** 19:30 - 19:31 This is a draft. Jeff Haslun: 19:42 - 19:43 Right. **Ronald Filmer** 19:47 - 19:50 No other comments on the audit, then I'll move to the annual review of the committee. Chet Burton 19:52 - 19:52 That. **Ronald Filmer** 19:52 - 19:53 Is necessary. **Ronald Filmer** 19:53 - 19:56 Again, just as, in the other meeting. **Ronald Filmer** 19:56 - 20:01 Pushed it into the regular board meeting, the choosing of the auditor, but otherwise. **Ronald Filmer** 20:05 - 20:10 You already committed to that as necessary, and its requirements are fulfilled. Chet Burton 20:16 - 20:22 Before you do that, Ron emotion, do you need a motion on the audit review? Ronald Filmer 20:24 - 20:26 Yeah, that would be a good idea to you. Ronald Filmer 20:26 - 20:29 And, You and Wanda to approve. Chet Burton

20:29 - 20:31 Whichever you are, so moved. wanda 20:32 - 20:33 Second. Ronald Filmer 20:36 - 20:37 So, carried, thanks Chet. **Ronald Filmer** 20:37 - 20:37 Thanks. **Ronald Filmer** 20:37 - 20:40 Yeah, and that'll be moved to the also the main meeting. Ronald Filmer 20:44 - 20:48 At this point in time, I'll move on to the main meeting, General Idea Board Meeting. **Ronald Filmer** 20:51 - 20:53 I'd like to call to order now at 10 or 7. **Ronald Filmer** 20:54 - 20:55 I am. Sarah Nickle 20:57 - 20:57 And. **Ronald Filmer** 20:57 - 21:02 We'll start out by reviewing approve minutes of the April 28, 2020 meeting. **Ronald Filmer** 21:05 - 21:09 Open to the full board, so anybody can chime in. Peter Johnson 21:13 - 21:13 Movement. **Ronald Filmer** 21:28 - 21:28 So moved. **Ronald Filmer** 21:36 - 21:37 I'll have to take a second. **Ronald Filmer** 21:38 - 21:39 Let me just take a second here. **Ronald Filmer** 21:59 - 22:02

We'll move on now to the Annual Report. **Ronald Filmer** 22:03 - 22:05 Everybody got it received a copy of it. Peter Johnson 22:08 - 22:09 Yes. **Ronald Filmer** 22:09 - 22:11 Just what it does. Ronald Filmer 22:11 - 22:18 It goes through the, you know, the board meeting dates and then who attended the operations and accomplishments. Ronald Filmer 22:20 - 22:24 And, essentially, in attachments or the financials, that's just. **Ronald Filmer** 22:26 - 22:27 Because of which match. **Ronald Filmer** 22:28 - 22:30 I just want to mention mentioned that. **Ronald Filmer** 22:30 - 22:31 We did work with a company, obviously. Ronald Filmer 22:31 - 22:35 We approve the pilot even though I didn't pass, hopefully it will this year. Ronald Filmer 22:36 - 22:39 The procurement of 3, 3 grants. **Ronald Filmer** 22:40 - 22:44 They did total \$275,000 for the three companies. Ronald Filmer 22:44 - 22:51 And there was also the micro grant program which was secured and is ongoing as we speak. **Ronald Filmer** 22:55 - 22:56 No, projects undertaken. **Ronald Filmer** 22:56 - 23:12

We're still working on much of the same projects, allowing the village of Sharon Springs with SSI, Middleburg Metals in the Village of Middleburg, along with the ESG, and several other ones that have been acquired along with the loan program. Ronald Filmer 23:15 - 23:19 Ok, open it up, I mean, if anybody else has any comments. Ronald Filmer 23:30 - 23:32 We'll go on to the next item. Ronald Filmer 23:36 - 23:37 This is the discussion, then. Chet Burton 23:37 - 23:37 Request. **Ronald Filmer** 23:39 - 23:39 That. Chet Burton 23:40 - 23:41 Did we approve the minutes? RosieT 23:42 - 23:43 Yes. Chet Burton 23:44 - 23:45 Yes. he did. OK. Chet Burton 23:48 - 23:48 Thank you. Ronald Filmer 23:49 - 23:50 Sure. **Ronald Filmer** 23:55 - 23:59 The next item is the Request for IDA Funds by a non-profit. Ronald Filmer 24:02 - 24:07 In this case, um, essentially the background to this is do the coronavirus. Ronald Filmer 24:08 - 24:20 The Governor has allowed IDAs, provide monies to non-profits out of their reserve funds, the fairgrounds, along with another non-profit, earlier in the year, as inquired about obtaining these funds. Ronald Filmer 24:21 - 24:27

The request from the fairgrounds, specifically is for \$10000 purchase sanitizing stations. **Ronald Filmer** 24:28 - 24:30 The, the requests. **Ronald Filmer** 24:33 - 24:34 I'll go on. **Ronald Filmer** 24:34 - 24:36 I'm going to give you a little more background on the. Ronald Filmer 24:37 - 24:46 The grant monies can be used for basically protective equipment as far as Covid is related. **Ronald Filmer** 24:48 - 24:49 So, and that is why asking for sanitizing. **Ronald Filmer** 24:49 - 24:51 That's why they're asking for sanitizing equipment. **Ronald Filmer** 24:53 - 25:00 While the SCIDA can justify this transaction, which obviously is a worthy cause. **Ronald Filmer** 25:01 - 25:04 The downside is yes, the IDA would be using its reserve funds. **Ronald Filmer** 25:05 - 25:10 Which we've had to use occasionally for our own operations this past year and a couple of years ago. **Ronald Filmer** 25:12 - 25:19 You know, we touched upon this before, so I guess I'll open it up to discussion: Everybody's thought. Peter Johnson 25:22 - 25:24 Ron, is this a request for a loan or a grant? Peter Johnson 25:24 - 25:25 This. **Ronald Filmer** 25:26 - 25:27 Is actually a grant Peter. Peter Johnson 25:27 - 25:28 Requested.

Ronald Filmer 25:28 - 25:31 We can do either loans or grants under this. Ronald Filmer 25:32 - 25:35 The loans have a maximum of \$25,000 grants or 10. **Ronald Filmer** 25:37 - 25:50 It's an administrative, it's quite an administrative burden doing, well, you could be the one, but particularly loans so the suggestion has been across other folks that I've talked to. **Ronald Filmer** 25:50 - 25:55 If you're gonna actually dip into your reserve funds, you know, do a grant activity. Chet Burton 25:57 - 25:57 It. **Ronald Filmer** 25:57 - 25:58 Goes much since. **Ronald Filmer** 25:59 - 26:03 That need to be passed to me and you have to analyze their. Chet Burton 26:03 - 26:04 Financial state to see. **Ronald Filmer** 26:04 - 26:06 If the business was viable. **Ronald Filmer** 26:06 - 26:13 Before December 31st last year, December 31st before Covid hit, the business was viable. **Ronald Filmer** 26:13 - 26:19 They passed that first test, then, do they need it, You know, that they needed otherwise. **Ronald Filmer** 26:19 - 26:24 You know, going forward, to get any other help, there is a review by the board. Ronald Filmer 26:25 - 26:39 It was, as, you know, as far as final decision, has been suggested strongly, that you'd get another non-profit, particularly non-profit, but another agency, do the review, sort of takes it to an independent party. Ronald Filmer 26:39 - 26:44

Here's a review of this business, whether it meets our goals or not. **Ronald Filmer** 26:44 - 26:52 And then, that review has a recommendation to our board, that makes a decision on, whether to proceed, to hand out money. Ronald Filmer 26:55 - 26:58 I will say, most IDAs in this day have not done this. Chet Burton 26:59 - 26:59 Probably. **Ronald Filmer** 26:59 - 27:01 10, or estimated 10, or 12 of them have. **Ronald Filmer** 27:02 - 27:05 Otsego County is one it does, has done it. **Ronald Filmer** 27:06 - 27:08 They set a cap of 25 grand. **Ronald Filmer** 27:08 - 27:09 At least preliminary. **Ronald Filmer** 27:09 - 27:10 That's what I heard. Ronald Filmer 27:11 - 27:19 25,000 total out of their reserve funds, and I think they should have a limit as the dollar amount per business. **Ronald Filmer** 27:20 - 27:25 So, they had set up a small grant fund to do so. wanda 27:30 - 27:33 Kind of first come first serve on the applicants. Ronald Filmer 27:34 - 27:53 Or we'd have to do is, we'd have to advertise it on our website, then to provide an application for them, for anybody, but, but it probably was our first request for probably the one that did request any other non-profit, and I would have to probably, I certainly would get in contact with again as if they were still a need, can do so. Chet Burton 28:00 - 28:01 Jeffrey, Eric. Chet Burton

28:01 - 28:08

That's certainly the organization that certainly could use the funds and in case we had other ones request. Chet Burton 28:08 - 28:15 And based on your comments to begin with, that we might allow like \$5000, something less than 10. Chet Burton 28:15 - 28:18 But certainly try to help them out. Chet Burton 28:22 - 28:23 This is chat. Chet Burton 28:25 - 28:35 Are reserved funds are operating expense and we don't have a lot of them compared to some of the larger IDA's who even opted out of this. Chet Burton 28:35 - 28:37 I don't know what size reserve fund. Chet Burton 28:38 - 28:49 Cooperstown has to give away 25,000, and, you know, you do it once, and you're opening up the avenue for the same thing next year. Chet Burton 28:50 - 28:51 If We're going to do this. Chet Burton 28:51 - 29:05 I would suggest that we have a maximum amount that we a lot, maybe say, \$10000 and divided evenly, you know, maybe 2500 or something like that. Chet Burton 29:06 - 29:10 That would give five organizations a piece of this. Chet Burton 29:14 - 29:15 And do it that way. Chet Burton 29:15 - 29:17 That way, we're not depleting our funds. RosieT 29:19 - 29:20 How much is our reserve fund? RosieT 29:22 - 29:22 I don't remember.

Ronald Filmer 29:24 - 29:31 Joe I am not going to be exact without looking at, the audited statements but somewhere at 750 or 8 hundred thousand. wanda 29:32 - 29:32 Yes. Sarah Nickle 29:34 - 29:37 What's the estimated cost for administering these grants? **Ronald Filmer** 29:38 - 29:49 Well, there will be some, there'll be, you know, because some of our time, Depending on who you get, to help you, if you have an independent party, whether they charge or not. Ronald Filmer 29:49 - 29:53 And then, of course, a few, a few dollars for legal fees. **Ronald Filmer** 29:53 - 30:04 So, I would estimate and probably be a couple of grand It may be as low as one, but it's probably between 1 and 2, and I was, you know, it was another another non-profit. Ronald Filmer 30:04 - 30:15 And I'm not trying to put mister Peter Johnson on the spot here, but another non-profit that has done this, and maybe set up to do, so, we'll see, um, know, incorporate that in there. **Ronald Filmer** 30:15 - 30:26 You know, maybe in their program if we move forward, and I have not asked Julie or, And I'm sure, because it actually is not asked her board, But Is it possible? Peter Johnson 30:29 - 30:30 To respond to Ron? Peter Johnson 30:31 - 30:35 Seek has provided a \$5000. Peter Johnson 30:35 - 30:39 That we call our resiliency fund a grant. Peter Johnson 30:39 - 31:01 I don't think it restricts unrestricted but there are certain areas that the fairgrounds indicated were kind of essential for, for their re-opening so to speak, that they have plenty of requests to run things, but it's hard to come up with the proper plans. Peter Johnson 31:01 - 31:01

Now. Peter Johnson 31:01 - 31:04 It may be as things are loosening up a little bit. Peter Johnson 31:04 - 31:05 It'll be easier to do that. Peter Johnson 31:05 - 31:09 So, in any case, we provided them with a grant of \$5000. Peter Johnson 31:10 - 31:14 I would imagine some of that will go to the sanitizing hand stations. Peter Johnson 31:14 - 31:23 We've also agreed to lend them \$25,000 for operating expenses to get them to bridge them to next year. Peter Johnson 31:25 - 31:36 So in terms of Ron's request, I think that the seek board would be happy to sort of look over the request. Peter Johnson 31:37 - 31:43 Because of our past actions we probably would, we will look it over, certainly. Peter Johnson 31:43 - 31:49 But my sense is we would probably recommend that, that the ADA also participate. **Ronald Filmer** 31:53 - 31:58 Looking at all, we're going back, there's, you know, and future reporting to the state. **Ronald Filmer** 31:58 - 32:02 It will be questioned why we thought, you know, the business was going to be viable. **Ronald Filmer** 32:03 - 32:09 I mean, some are going to be obviously, one way of the spectrum, or other, some are going to be very easily determined. **Ronald Filmer** 32:09 - 32:10 Are viable. **Ronald Filmer** 32:11 - 32:12 Others, you know, we usually. Peter Johnson 32:13 - 32:13 Not.

Ronald Filmer 32:13 - 32:13 Yeah. **Ronald Filmer** 32:13 - 32:21 But then, I'd be questioning why you is, You know, we're all going to be questioned why we thought it was a viable business, so it's not just giving away money to work out. Ronald Filmer 32:22 - 32:28 Then, there is reporting requirements at the end, you know, annually for the administrative team. **Ronald Filmer** 32:29 - 32:35 Currently, Sarah and I, to report what happens, within the next June 30th, so. **Ronald Filmer** 32:37 - 32:39 So that's the gist of the effort. wanda 32:40 - 32:43 Will it be grants and loans? **Ronald Filmer** 32:44 - 32:49 You could actually do both, or just one or the other. wanda 32:50 - 32:55 Then we gotta, if we make the loans, then we've got to collect the payments and all that, right? Ronald Filmer 32:56 - 32:56 Yes Peter Johnson 32:58 - 33:09 One of the things that was with the SEEC Resiliency Fund, we've we've actually disbursed about \$54,000 to this point in time. Peter Johnson 33:10 - 33:12 The loans that we've made. Chet Burton 33:12 - 33:12 And they're. Peter Johnson 33:13 - 33:18 Actually at the 54,000, I think, maybe 10000 has been in loans. Peter Johnson 33:19 - 33:30

But what we've done is we've done a zero interest loan and require the the repayment, 1 or two years in the future. Peter Johnson 33:30 - 33:40 So, there's not an ongoing, you know, did they get their money in by the 10th of the month kind of thing, so it's, it's less than the administrative burden significantly. **Ronald Filmer** 33:45 - 33:53 There is, there is, um, going back to the loans, or you cannot charge, and there's no interest for at least a year. **Ronald Filmer** 33:53 - 33:57 So, essentially, you don't make, you know, you don't offset your costs by, make an interest. Chet Burton 34:04 - 34:09 Peter, would seek, except. Chet Burton 34:12 - 34:19 Money funds that would be offered to add to your amount that you're giving out. Peter Johnson 34:22 - 34:37 I think we probably would, I know one of the things that we're trying to do and hoping to do is to create a stronger partnership with the IDA on things and I think that would be a way of enhancing that. Peter Johnson 34:38 - 34:46 So, if you wanted to flow the money through seek, I think we would probably be willing to accept that, I doubt. Peter Johnson 34:46 - 34:51 I can check on that with with the board, but we're eager to be helpful. Peter Johnson 34:51 - 34:59 Our feeling was is that the, the the fairgrounds was such a critical element in, in ... Peter Johnson 34:59 - 35:10 County, that we wanted to make sure that they would be able to get through this period of crisis and will be able to function, again, when things begin to return to normal. Peter Johnson 35:11 - 35:14 So, working out an arrangement between seek and the IDA ... Peter Johnson 35:14 - 35:16 On this kind of thing, I think, is. Peter Johnson

35:18 - 35:21 Probably easy to do, and one that we would embrace. RosieT 35:24 - 35:32 Can tell you, suggesting that we, that, let's say, we set aside, I don't know, 10, \$25,000. RosieT 35:32 - 35:41 And then, are you suggesting that we, we, we ask, SEEC to administer these funds? RosieT 35:41 - 35:45 In an answer to the requests for grants that we. Chet Burton 35:47 - 35:47 See. Chet Burton 35:47 - 35:47 Yes. Chet Burton 35:47 - 36:05 It seems to me that seek is already worked out the procedure by which they're administering, administering their funds, and it doesn't make a lot of sense that we have to non-profits, you know, doing the same type of thing and paying the same costs and all of that. Chet Burton 36:06 - 36:06 Thanks. Chet Burton 36:08 - 36:11 Ok, I don't know how much we want to submit. Chet Burton 36:12 - 36:18 My suggestion would be 10000 initially, anyway, And. Chet Burton 36:20 - 36:21 Go from there. wanda 36:23 - 36:25 Would That work we need to do. wanda 36:26 - 36:33 The attorney that, in fact, we could do it to the non user, I guess, to none, the end user? **Ronald Filmer** 36:35 - 36:45 Ron, I think I think you can go as far as have them do everything, including a recommendation, but our board has to actually make the final decision. **Ronald Filmer**

36:45 - 36:48 Ida Board on our money part. Ronald Filmer 36:50 - 36:55 SEEC would analyze it and, you know, they do their procedure if that's the way it worked out. **Ronald Filmer** 36:55 - 37:05 Then come back and say we recommend X, Y, or Z and then the Board, our Board have to say, Yay Or nay to that recommendation. Ronald Filmer 37:07 - 37:12 Then would we give the money directly to in this case possibly the fairgrounds or or can we give it directly to seek? **Ronald Filmer** 37:14 - 37:19 I think it would probably just go right to the company fairgrounds, in this case. [speaker unknown]: 37:21 - 37:21 Ok. Peter Johnson 37:24 - 37:25 Wanda, I am I correct. Peter Johnson 37:25 - 37:26 You're one Peter Johnson 37:26 - 37:31 You're one of the reviewers for the resiliency planner to, you know. Peter Johnson 37:31 - 37:34 So there are we do a pretty good criteria. Peter Johnson 37:35 - 37:44 Some of them adopted from the IDA as a matter of fact, you know, viability up until December 2019. Peter Johnson 37:44 - 37:49 Good balance sheet and that kind of thing and I think the fairgrounds qualifies for that. Peter Johnson 37:49 - 37:59 So if you'd like the, the Seek Resiliency Committee to look it over and make a recommendation to the Board, I think that could be easily done. wanda 38:01 - 38:06

Would be on each individual loan Ron that way that we would look at, I mean, up to \$10000. wanda 38:08 - 38:11 I mean, that's, you know, I mean, that would be possible from our part. wanda 38:12 - 38:17 I mean, I'm just speaking a little here for , but, um, we think that would be possible. Ronald Filmer 38:23 - 38:29 Well, if we wanted to go forward, what I do is, I hammer out, you know, the legal aspect, a little bit more with our attorney. Ronald Filmer 38:30 - 38:33 And to make sure we're following, whatever we need to follow. Ronald Filmer 38:34 - 38:41 Then, the bottom line is if, if that's where we're headed, you know what, what dollar amount we stick with 10 for now. **Ronald Filmer** 38:42 - 38:45 You know, it might be 4 companies worth 2500 each. **Ronald Filmer** 38:46 - 38:51 I, just to throw in 2 cents I am not in favor but will do whatever. Ronald Filmer 38:51 - 39:01 I say that, but be careful, know, the dollar amount of the reserve expenses and how much, you know each project even if we get help doing it, It's still going to cost money. Ronald Filmer 39:02 - 39:04 You know, Any admin time and whatnot? [speaker unknown]: 39:11 - 39:11 Yeah. RosieT 39:14 - 39:17 I like, I don't know, I think some of the. Chet Burton 39:18 - 39:25 Companies that are need, I would suggest that we just do the outright Grant, I guess, and if we do it for the 10000. Chet Burton 39:25 - 39:29 I mean, we're helping out the community, as we can, as opposed to doing to doing the loans.

Ronald Filmer 39:31 - 39:38 Yeah, I agree with not doing a loans, you have, I'd say, the admin and managing people, and we all know what happens a lot. Ronald Filmer 39:39 - 39:40 Doesn't history repeat itself? Ronald Filmer 39:41 - 39:42 The odds are good. Ronald Filmer 39:44 - 39:51 I think, you know, that they really needed making a pay it back and it's not that big amount. Chet Burton 39:53 - 40:07 What does seek, uh, evaluate and screen applicants to prevent the ill failure of payment? Peter Johnson 40:08 - 40:08 Yeah. Peter Johnson 40:11 - 40:26 We, we we do ask for their their financial information, balance sheet, profit and loss, that kind of thing, as well as their tax filings for 2018 and 2019. Peter Johnson 40:27 - 40:39 So as I said, though, Chet, I think that the number of loans as opposed to grants have been rather small, and they're overwhelmingly grants, rather than. Peter Johnson 40:40 - 40:42 And part of our concern was that. RosieT 40:43 - 40:43 How. Peter Johnson 40:43 - 40:44 Do you manage that? Peter Johnson 40:46 - 40:52 We want Julie Piketty to go, you know, writing around and start being a creditor. Peter Johnson 40:52 - 40:53 For various things. Peter Johnson 40:54 - 41:21

Also, our conversations with a, with other agencies that were doing this kind of thing, it became clear that most people felt that a lot of smaller operations were very reluctant to take on additional debt and that they could really use the money for very quickly and very productively. Peter Johnson 41:21 - 41:40 So that's why I'd, Jim and Wanda the other members of the Resiliency Fund Committee, for the most part, recommended grants, and only in a few cases, loans, the loans, are not payable for 2 or 3 years at zero interest rate. wanda 41:41 - 41:48 6% are six months, no payment, I would say 90 plus percent grants for. **Ronald Filmer** 41:52 - 41:56 Are the grants that are giving out? **Ronald Filmer** 41:56 - 41:58 Are they are they taxable in the future? Ronald Filmer 41:58 - 42:02 Or they somehow crafted to? RosieT 42:02 - 42:09 Where the actual, probably taxable non-profits that they wouldn't be taxable with a. [speaker unknown]: 42:11 - 42:12 Non-profit. [speaker unknown]: 42:12 - 42:16 You would have to show them as income there, but there'd be no tax. [speaker unknown]: 42:16 - 42:17 Yes, you're right. [speaker unknown]: 42:17 - 42:18 Yep. Ronald Filmer 42:19 - 42:19 Just. Chet Burton 42:19 - 42:21 Grant income, yep. wanda 42:21 - 42:25 Because non-profit, I mean, there's profit. wanda

42:27 - 42:28 Different than this. Chet Burton 42:33 - 42:37 How many applicants say, OK, I don't know if you could tell me this or not? Chet Burton 42:37 - 42:42 How many applicants has seek had in and been granted? Peter Johnson 42:44 - 42:45 I'd say there are that. wanda 42:46 - 42:46 15, maybe. Peter Johnson 42:47 - 42:48 Yeah. Peter Johnson 42:48 - 43:03 I think maybe a total of maybe 25, 3, or four when we requested the financial information, said that they preferred not to provide that, and therefore they were dropped from consideration. Peter Johnson 43:03 - 43:06 So I think it's, I think one is rate is 15 to 20. Peter Johnson 43:06 - 43:09 I saw a list a couple of days ago, but I don't. Peter Johnson 43:09 - 43:10 I don't remember that. Peter Johnson 43:10 - 43:11 The number, The. Peter Johnson 43:15 - 43:19 The maximum that could be granted, was 7500. Peter Johnson 43:20 - 43:27 Most of them are 2500 or 5000, and most of them were businesses rather than a not forprofit. Peter Johnson 43:27 - 43:32 I think I can only remember to not for profits, right now. Peter Johnson 43:32 - 43:34

One was the Iroquois Indian Museum. Peter Johnson 43:34 - 43:35 The other was Middleburg Library. Peter Johnson 43:35 - 43:37 There may be some others in their. wanda 43:38 - 43:38 Paper. wanda 43:39 - 43:40 That's it. Chet Burton 43:42 - 43:44 So the fairgrounds is not a non-profit. [speaker unknown]: 43:46 - 43:46 No. Peter Johnson 43:47 - 43:48 Yeah. Peter Johnson 43:49 - 43:58 It would be Yeah, we we consider the fairgrounds As aside from the The Resiliency Fund that was a different things. Peter Johnson 43:58 - 44:10 We have a different pool of money which we're calling the impact Fund that money that came from an anonymous donor so that that's the money that's been in the I'm sorry. Peter Johnson 44:11 - 44:18 The the fairgrounds did receive a Resiliency Fund grant of \$5000. Peter Johnson 44:20 - 44:22 So there were three not for-profit. Peter Johnson 44:22 - 44:25 The others are all for-profit entities. Peter Johnson 44:26 - 44:31 But in any case, the majority of them are 2500 to 5000. Peter Johnson 44:31 - 44:36 But it seems to have made a difference with, with a lot of small operations. Chet Burton

44:50 - 44:58 For the sake of further discussion, I'll go back to my original proposal that we set aside \$10000. Chet Burton 45:00 - 45:03 In this case, that we offer it to seek further consideration. Chet Burton 45:05 - 45:14 That we have \$2500, max is on it, that way we'd give it to five organizations who are in need. Chet Burton 45:19 - 45:29 If anybody else came to us, that was a critical stage and we felt that it was more advantageous for us to offer them money. Chet Burton 45:29 - 45:35 Maybe we could do that, but I think at this point, we've been better off with the size Reserve that we have. Chet Burton 45:38 - 45:38 To limit it. wanda 45:41 - 45:46 I mean, we could also, at some point, if we wanted to write, I mean, if we are hard and fast on the 10000. Chet Burton 45:47 - 45:48 Correct. RosieT 45:53 - 45:54 I think it's a great idea. Peter Johnson 45:55 - 45:56 Good. Peter Johnson 45:56 - 45:57 I agree. Peter Johnson 45:58 - 46:06 And I'll, I'm happy to inform Julie Piketty and Tom Putnam and the rest of the SEEC board. Peter Johnson 46:06 - 46:07 There are only five of us. Peter Johnson 46:07 - 46:16

So it's not a huge number of people that need to be informed of this and then get their reactions, but I'm sure we can work out an arrangement. Ronald Filmer 46:23 - 46:27 I will go back to the attorney and see what paperwork needs to be done. Ronald Filmer 46:28 - 46:33 On our end, and then and then e-mail everybody. Ronald Filmer 46:33 - 46:34 Let everybody know what that is. Chet Burton 46:35 - 46:52 Ok, can I move to approve the recommendation, pending any legal considerations that would prevent us from doing that, so we can actually get the money out there. Peter Johnson 46:54 - 46:55 But I'll second that. wanda 46:58 - 46:59 One last question. wanda 46:59 - 47:00 Are we gonna make it? wanda 47:00 - 47:04 Are we going to make it so they could do a loan, grant? wanda 47:04 - 47:05 Or just a grant? wanda 47:05 - 47:06 Or just a loan? wanda 47:06 - 47:09 Or are we going to make that stipulation or not? wanda 47:12 - 47:13 Or is that a seek question. Chet Burton 47:16 - 47:17 I think it would make it easier for us. wanda 47:17 - 47:22 I'd say we just do a grant I would say that that's the way I would look towards it. **Ronald Filmer**

47:23 - 47:25 I would, I would concur with that. wanda 47:32 - 47:33 All right, thank you. Chet Burton 47:34 - 47:36 Motion is on the floor. RosieT 47:38 - 47:38 We have a second. RosieT 47:40 - 47:40 Peter? RosieT 47:40 - 47:41 Second? Peter Johnson 47:41 - 47:42 Yes. Chet Burton 47:42 - 47:44 I can do that, OK? Chet Burton 47:46 - 47:46 Yeah. Chet Burton 47:47 - 47:47 Great. **Ronald Filmer** 47:49 - 47:50 All in favor? **Ronald Filmer** 47:50 - 47:50 Aye. Peter Johnson 47:50 - 47:51 Aye. RosieT 47:55 - 47:56 Proposal. **Ronald Filmer** 47:56 - 47:56 Hearing. **Ronald Filmer** 47:58 - 48:11

When we got to do the project update and review, this is related to what the projects we have a pilot program with are doing as far as their goals, and are they meeting them? **Ronald Filmer** 48:13 - 48:16 The Tennessee, and I'll go by company, there's only six of them. Ronald Filmer 48:16 - 48:20 Tennessee Gas job goal was two and a reported five. Ronald Filmer 48:21 - 48:22 Iroquois was three. **Ronald Filmer** 48:23 - 48:27 They reported three: Wal-Mart had a goal of 350 jobs. **Ronald Filmer** 48:28 - 48:33 This is full-time equivalent, and their job record over 576. **Ronald Filmer** 48:35 - 48:39 Schoharie eagle, at 25 is a goal. Ronald Filmer 48:39 - 48:44 There are minimum, target, was two thirds of that, which is 16. Ronald Filmer 48:44 - 48:48 They have only met twelve this past year as of June 30th. Ronald Filmer 48:49 - 48:50 I will stay with that topic. Ronald Filmer 48:52 - 49:00 Well, let me just run by the other ones, the other two first middleburg meadows, 25 job goal as a goal and a data collection. **Ronald Filmer** 49:00 - 49:04 So, we'll have to redo that one in the next meeting, Sharon Springs. Ronald Filmer 49:05 - 49:16 Inc, was 42 as a job goal and they have zero going back to Schoharie Eagle or 90% of taxes, right now, as part of their pilot. **Ronald Filmer** 49:16 - 49:19 One more, 90% of the town and County **Ronald Filmer** 49:19 - 49:22 taxes in January and then they moved to 100%.

Ronald Filmer 49:22 - 49:45 So basically the pilot and over the last several years, you know, they've met the minimum thoroughly and in that the minimum isn't 16 and you know the owner representative, Tom Finanni is know I've been trying but he's leases the place the two agencies want to which is USDA FSA. **Ronald Filmer** 49:48 - 49:51 Essentially, you can only ask them what they're going to do. **Ronald Filmer** 49:51 - 49:55 And then, you know, they tell they look at the backfill this year. **Ronald Filmer** 49:55 - 50:02 Some of the positions they did not fill as agencies go, we're bringing them up. Ronald Filmer 50:02 - 50:03 But that's no guarantee. **Ronald Filmer** 50:05 - 50:16 No, At this point in time, You know, he's hopeful that they will do that, but as far as job goes court, they did fall short for this end of this year based on their efforts in the past. **Ronald Filmer** 50:16 - 50:20 However, I don't recommend going after them. Ronald Filmer 50:20 - 50:22 We have one more tax season to go. **Ronald Filmer** 50:22 - 50:28 Know, there are 90% and they will be they'll be taken off the pilot right after January ends. **Ronald Filmer** 50:29 - 50:30 Hopefully by March first. **Ronald Filmer** 50:30 - 50:31 Tax status date. **Ronald Filmer** 50:32 - 50:35 So at this point. **Ronald Filmer** 50:37 - 50:39 It's up to the board. **Ronald Filmer** 50:39 - 50:40

But I would recommend that. **Ronald Filmer** 50:41 - 50:41 No. **Ronald Filmer** 50:43 - 50:47 Efforts been good and we're closing them out several months. Ronald Filmer 50:49 - 50:55 So not to go after sort of speaker recapture anything at this point. RosieT 50:57 - 50:58 It would. Chet Burton 50:58 - 50:58 Cost. RosieT 50:59 - 51:03 Money to to pursue a recapture is their administrative fees. RosieT 51:03 - 51:04 Or. **Ronald Filmer** 51:04 - 51:10 If you would, you would probably take an hour to legal fees and a letter. **Ronald Filmer** 51:11 - 51:12 If you've got payment. Ronald Filmer 51:12 - 51:21 For that recapture that would end if you did and you actually what have, you kept going after to be, you know, it could be up to 10 or \$12,000. **Ronald Filmer** 51:22 - 51:24 The recapture would be the difference in the amount of money they're saving. Ronald Filmer 51:27 - 51:30 Know versus RosieT 51:32 - 51:33 What would the recapture. **Ronald Filmer** 51:33 - 51:38 And now they have met the job requirements for 8 or nine years out of 10. **Ronald Filmer** 51:39 - 51:45

So I suppose, did all that benefit for the last year or two, would be a couple of grand, most, maybe less. Ronald Filmer 51:47 - 51:50 So on the fees are almost equalling the benefit. **Ronald Filmer** 51:51 - 51:54 If we, if we were to go after that, we capture agreement. RosieT 51:55 - 51:55 Ok. Chet Burton 52:00 - 52:02 This is a state requirement, right? Chet Burton 52:02 - 52:08 That we recapture if they don't meet their required minimum. Ronald Filmer 52:08 - 52:12 Certainly suggested that the company doesn't live up to what they said they were going to do. **Ronald Filmer** 52:13 - 52:27 Then the benefits, you know, are in jeopardy and it's up to the IDA local IDA to decide whether the efforts were good enough or if they were not good enough, you would go after the owner for the benefits they collected. Ronald Filmer 52:29 - 52:35 But, it's certainly a local decision on weather, for the most part, anyway. Ronald Filmer 52:35 - 52:40 It's a local decision on whether we think the app ... **Ronald Filmer** 52:45 - 52:50 You know, by that company, to meet their job requirements. Chet Burton 52:53 - 52:55 So, legally, it ends with our decision on that. **Ronald Filmer** 52:55 - 52:56 Cost **Ronald Filmer** 52:56 - 52:57 Benefits are. RosieT 52:59 - 53:00

I think, also. **Ronald Filmer** 53:00 - 53:00 Being. RosieT 53:01 - 53:13 A file, or make a statement to the effect that says the, the amount that we would recapture, and I'll use a sample amount. RosieT 53:13 - 53:23 Example allowance is \$2000, and the estimated cost of recovering that \$2000 is \$1800, at a very minimum, and possibly higher. RosieT 53:23 - 53:27 Therefore, we, we, as a Board, decided not to pursue the recapture. Ronald Filmer 53:34 - 53:36 I can calculate that, Joe. Ronald Filmer 53:36 - 53:37 And then, and then I'll inform everybody. Chet Burton 53:41 - 53:46 But, we really don't have to implement that until the pilot is over. Chet Burton 53:49 - 53:50 Is that correct. **Ronald Filmer** 53:52 - 53:56 Now, we can implement, we could do it any time, actually, Chet, But, in this case, PILOT is going to be over by much. Chet Burton 53:57 - 53:57 Yes. Ronald Filmer 53:57 - 53:59 Or so. Chet Burton 54:00 - 54:05 Joe, is it important that we note this as we're going along, or can we do it at the end? RosieT 54:08 - 54:08 We considered it. RosieT 54:08 - 54:16

Now, let's, let's note it now and see what the decision see towards the end, if it's still no jobs. RosieT 54:17 - 54:19 Not a number of jobs. RosieT 54:19 - 54:20 Then, we just implement what we decided. Chet Burton 54:22 - 54:24 Ok, OK. Ronald Filmer 54:28 - 54:29 Well, we'll do that. **Ronald Filmer** 54:32 - 54:35 Going out to other companies Middleburg Meadows, I know I've been delayed. **Ronald Filmer** 54:37 - 54:41 They have, they have not done their construction. **Ronald Filmer** 54:41 - 54:56 On the new housing portion and they're going to neighborhood requested a letter from them and I will be getting one from the owners of the development regarding any extension or any circumstances what to put them in this predicament. **Ronald Filmer** 54:57 - 55:00 So that hopefully will come next meeting, it will be further discussed. **Ronald Filmer** 55:00 - 55:09 Sharon Springs Inc as we all know, we extended their PILOT and benefits to the end of this year with hopes that the investment and jobs would occur. Ronald Filmer 55:11 - 55:13 They will not occur at this point. Ronald Filmer 55:13 - 55:20 By that fast, they are seeking financing from a different financial institution. **Ronald Filmer** 55:20 - 55:37 They have hired local people to do the drawings and the business plan and help with the help with securing that financing is those people that will be the representative, and they too, will be giving us a request, probably at our next meeting. **Ronald Filmer** 55:39 - 55:41

Question for the next meeting, actually.

Ronald Filmer 55:42 - 55:44 And we will move forward on that decision at that point in time. Ronald Filmer 55:45 - 55:49 So right now, they're just in the process of obtaining me. Sarah Nickle 55:51 - 55:51 What. **Ronald Filmer** 55:51 - 55:53 Are the financial backing? **Ronald Filmer** 55:54 - 56:00 Both of those will be postponed for further discussion until the next IDA Board meeting. Ronald Filmer 56:04 - 56:04 Ongoing. wanda 56:08 - 56:08 What's the. Chet Burton 56:08 - 56:10 Status of the. Chet Burton 56:12 - 56:16 Status of the consultant that we offered from SUNY SBDC. Chet Burton 56:18 - 56:19 That person is still working with them. **Ronald Filmer** 56:21 - 56:24 He's on call basis yet. **Ronald Filmer** 56:24 - 56:30 I don't think it's full time it's not, I don't think it's project related businesses. Ronald Filmer 56:32 - 56:34 I don't think he's working for him less called upon. **Ronald Filmer** 56:36 - 56:42 After the bank was recommended, that's where it stopped, he is still available to them, if need be. Chet Burton 56:44 - 56:46 Is the bank they're pursuing, the one he recommended?

Ronald Filmer 56:47 - 56:47 Yes. **Ronald Filmer** 56:53 - 57:00 So he has been, and he was helpful in the past, and he is a good source of information if they take advantage of it, if they need it. Chet Burton 57:08 - 57:16 We're doing the same with them, Schoharie Eagle in terms of meeting job requirements. **Ronald Filmer** 57:17 - 57:20 Right, now, we have to make that decision when we find out more information. **Ronald Filmer** 57:21 - 57:30 But, no, we gave them, obviously, we extended their deadline the first time through this year. Ronald Filmer 57:31 - 57:39 So, we gave them an opportunity to fulfill their obligations, and at this point, it's not going to occur at this point. Ronald Filmer 57:39 - 57:49 The decision is going to be whether they did a secure the financing A and if so, do they have a good plan to finish it within a year, if we so, choose that when we review it. Ronald Filmer 57:50 - 57:56 If they even secure the financing, there's no way, obviously, they're going to do three point five million in construction between October and December. Ronald Filmer 57:57 - 58:11 So, they will not have met that December 31st goal, and we will be, you know, part of our decision will have to be weather, we think they're viable enough for are worthy of an opportunity to go into 20 21. Peter Johnson 58:16 - 58:16 Ok. **Ronald Filmer** 58:20 - 58:25 So, that's the project review, the Authority Mission statement, and measurements. **Ronald Filmer** 58:27 - 58:43 Were in your packet, Essentially, we've talked about many of the projects that we're involved with, you know, we're still involved with no Empire State Greenhouses, and American Recycling, going forward, besides the existing product. **Ronald Filmer**

58:43 - 58:44 You know, projects. Ronald Filmer 58:44 - 58:46 American recycling has been delayed. Ronald Filmer 58:47 - 58:48 Hopefully, they'll pick back up. Ronald Filmer 58:49 - 58:50 When they determine if it's viable. Ronald Filmer 58:50 - 58:54 Again, they're in the process of deciding that. Ronald Filmer 58:55 - 58:58 So next year's goals are pretty much set. Ronald Filmer 58:58 - 59:03 And hopefully there'll be that plus more if there's other companies that step forward. **Ronald Filmer** 59:05 - 59:08 If anybody else has any comments on that and that document. Ronald Filmer 59:10 - 59:10 Feel free. **Ronald Filmer** 59:15 - 59:19 The other, the other two other items on the agenda. **Ronald Filmer** 59:21 - 59:24 We're at one is on or other is a solar pilot. Ronald Filmer 59:26 - 59:32 We've been working on solar company of Sharon Springs for months actually couple of years now. Ronald Filmer 59:33 - 59:34 And there's been another request. Ronald Filmer 59:35 - 59:40 We do not have solar delineated in our pilot agreement Or PILOT.. Ronald Filmer 59:40 - 59:41 As they call it. **Ronald Filmer**

59:41 - 59:42 Uniform tax exemption policy. Ronald Filmer 59:44 - 59:49 And we're talking to the attorney is, it seems like a very good idea to put it in. Ronald Filmer 59:49 - 59:54 Their companies will know where they stand and we'll have a policy to go back after. Ronald Filmer 59:56 - 01:00:00 After saying that, there are several options that we can choose to move forward with. **Ronald Filmer** 01:00:02 - 01:00:11 Well, opposed, policy one would be which the state, an absolute dollar cost per megawatt, some ... Ronald Filmer 01:00:11 - 01:00:11 IDA's have done that. Ronald Filmer 01:00:12 - 01:00:12 And. **Ronald Filmer** 01:00:14 - 01:00:21 The model they've used as a NYSERDA model others, which is around \$1500 per megawatt. **Ronald Filmer** 01:00:21 - 01:00:29 The county has so far adopted a policy or a statement, a resolution saying, and they want it to be a minimum of \$25,000 per megawatt. **Ronald Filmer** 01:00:30 - 01:00:38 That's, that's a fixed fee, It goes through the length of the pilot, and maybe with an inflation rider or not, and some other variables. **Ronald Filmer** 01:00:38 - 01:00:49 The other option in that for a pilot is to say: We will entertain a pilot, but each municipality for each particular file, has to agree to that number. **Ronald Filmer** 01:00:50 - 01:00:56 So basically, working with the municipality to come up with a dollar amount, that way is a little more flexible. **Ronald Filmer** 01:00:57 - 01:00:57 It's a little bit. **Ronald Filmer** 01:00:57 - 01:01:13

It's also certainly more work involved by the municipality and us, but it goes by, the benefit is it goes by township, where each town watch, with each jurisdiction, watch the town and a school, you know, along with the county. **Ronald Filmer** 01:01:14 - 01:01:17 At this point, I open it up for discussion. **Ronald Filmer** 01:01:17 - 01:01:22 I will say, you know, I've been to talk to Act, was the Energy Committee Chairman Don Arie. Ronald Filmer 01:01:23 - 01:01:26 And this to call this morning, I don't know what additional information he had. **Ronald Filmer** 01:01:27 - 01:01:31 Oh, but as well as a couple other supervisors. **Ronald Filmer** 01:01:33 - 01:01:38 As far as this go, so, I think there, they're talking about it at the county level. **Ronald Filmer** 01:01:38 - 01:01:40 So, I don't think at this point, we. Chet Burton 01:01:40 - 01:01:40 Have. Ronald Filmer 01:01:41 - 01:01:47 Today, I would like to wait until, No, we get more information from their meetings. Ronald Filmer 01:01:47 - 01:01:54 Which should happen, Maybe even this Friday, we're gonna have a board of supervisors meeting, but certainly within the next month, or so. **Ronald Filmer** 01:01:55 - 01:01:57 But that being said. **Ronald Filmer** 01:01:58 - 01:02:02 I would entertain thoughts on this process in which maybe way to go. RosieT 01:02:05 - 01:02:25 While the mission statement, our mission statement says that the IDA has six stakeholders, one of them is the board of supervisors, but there were others, the residents, the businesses, the not for-profit, the local workforce, and the state of New York. RosieT 01:02:26 - 01:02:44

So give it given that two of the stakeholders have very opposite approaches New York State has \$5000 a kilo Watt and and the county board of supervisors has \$25,000 per megawatt. RosieT 01:02:44 - 01:02:47 I mean yeah, I think that's pretty significant. RosieT 01:02:47 - 01:02:59 So I guess I think we need to hash this out but I think that we should bear in mind that they are, we don't have to do what the County Board of Supervisors says. RosieT 01:03:01 - 01:03:03 Because there's only 1 of 6 stakeholders. RosieT 01:03:04 - 01:03:10 So I'm a little concerned that that the state is so low, and the County Board of Supervisors is so high. RosieT 01:03:13 - 01:03:15 That's just my concern about this. **Ronald Filmer** 01:03:17 - 01:03:22 Well, there is there certainly is a discrepancy or having I mean, the numbers are what they are. Ronald Filmer 01:03:25 - 01:03:35 And that's probably one reason me sitting in this chair suggesting that, you know, and this is certainly open for discussion, and it could be changed. Ronald Filmer 01:03:36 - 01:03:41 That if we rely on each municipality, no, I mean, you could go to one of their style. **Ronald Filmer** 01:03:41 - 01:03:44 I say they want full taxation, and it could be \$50 per megawatt. **Ronald Filmer** 01:03:44 - 01:03:47 You go to the, you know, two townships over. **Ronald Filmer** 01:03:47 - 01:03:48 They could say, I don't know. **Ronald Filmer** 01:03:48 - 01:03:54 Maybe the last, you know, maybe \$10000, better than, you know, what we're getting now, and I like the idea. **Ronald Filmer** 01:03:55 - 01:04:04

So if you leave it by municipalities, at least it gives an option that they can, they can choose a higher number, or they don't know. **Ronald Filmer** 01:04:04 - 01:04:16 If, you know, part am I know it helps the idea a little bit in a sense of how you can make some ongoing You know, you have some administrative costs, but you get administrative fees helps in that way. Ronald Filmer 01:04:16 - 01:04:17 You know what it doesn't do? **Ronald Filmer** 01:04:18 - 01:04:21 Other than that, all we're really doing it as a benefit. Ronald Filmer 01:04:21 - 01:04:25 We're trying to help when asked, you know, the municipality. Ronald Filmer 01:04:25 - 01:04:27 You know, manage a pilot program. Ronald Filmer 01:04:29 - 01:04:32 So, in that respect, again, I leaned back toward at. Ronald Filmer 01:04:32 - 01:04:33 Well, what does that mean? Ronald Filmer 01:04:33 - 01:04:34 This valley want them for a payment? Ronald Filmer 01:04:37 - 01:04:38 You're right. Ronald Filmer 01:04:38 - 01:04:38 There could be different. Ronald Filmer 01:04:38 - 01:04:40 Could be one way or the other, there be in between that number. Peter Johnson 01:04:43 - 01:04:50 Ron, is there any requirement that we consider a for solar farms? Peter Johnson 01:04:50 - 01:04:52 Any pilot at all? **Ronald Filmer** 01:04:54 - 01:04:56 I do not think we're mandated Peter.

Ronald Filmer 01:04:57 - 01:05:00 I am quite confident we are not like a double. Ronald Filmer 01:05:01 - 01:05:02 I'll verify that with our journey. Ronald Filmer 01:05:03 - 01:05:04 Oh. **Ronald Filmer** 01:05:05 - 01:05:05 No. **Ronald Filmer** 01:05:05 - 01:05:09 I think I Just don't think we are required. Ronald Filmer 01:05:10 - 01:05:11 I mean, I don't think there's anything in there. Peter Johnson 01:05:12 - 01:05:12 Yeah. Peter Johnson 01:05:12 - 01:05:23 In which case, if we say no, we're not going to do it, the, the particular solar farm would be taxed at full market value. **Ronald Filmer** 01:05:25 - 01:05:25 Yes. **Ronald Filmer** 01:05:25 - 01:05:32 Eight either have to deal depending on what the municipality or jurisdiction did, whether they opted in or out of the real property tax law. **Ronald Filmer** 01:05:33 - 01:05:35 It would have to deal directly with all in the municipalities. Ronald Filmer 01:05:36 - 01:05:39 And bypass us or not do it. Peter Johnson 01:05:40 - 01:05:41 Again, I think. **Ronald Filmer** 01:05:41 - 01:05:44 They have a right to deal with the municipalities at that point. Ronald Filmer 01:05:45 - 01:05:47

Or they have a choice now, actually. **Ronald Filmer** 01:05:51 - 01:05:52 But good question. Peter Johnson 01:05:52 - 01:05:52 Yeah. Peter Johnson 01:05:53 - 01:05:55 The, the other thing, you do. Chet Burton 01:05:55 - 01:05:59 Some opting where, where they're trying to throw that on our shoulders. **Ronald Filmer** 01:06:00 - 01:06:05 Because what happens, for instance, in the town of Sharon Springs and the school district, et cetera, there. **Ronald Filmer** 01:06:07 - 01:06:18 Opted out of that, and I believe it's real property, tax law, 487, which, if they didn't opt out, they would have the right to negotiate if they did opt out, which they did. **Ronald Filmer** 01:06:19 - 01:06:23 No, they don't negotiate anymore, and it basically throws it back to the IDA. Ronald Filmer 01:06:27 - 01:06:30 The County Board, you know, I've been working with several of the supervisors. **Ronald Filmer** 01:06:32 - 01:06:42 As it comes to more of a head, you know, there, No, There want to know, if we will take that role. Chet Burton 01:06:43 - 01:06:43 Oh. Peter Johnson 01:06:45 - 01:06:46 Good. Peter Johnson 01:06:46 - 01:07:10 It seems to me one comment, and I've got a question that there's some Buck passing going on here, and the IDA is the position of being the capture of the buck, But, in addition, it seems to me that in a number of the pilots that have been established over time. Peter Johnson 01:07:11 - 01:07:17 Have real and significant numbers of full-time employees that are involved.

Peter Johnson 01:07:17 - 01:07:23 Certainly, the Wal-Mart Distribution Center is a very large number, and they've succeeded in achieving that number. Peter Johnson 01:07:23 - 01:07:24 You. Peter Johnson 01:07:26 - 01:07:33 Know, certainly, Middleburg Markets and others have decent numbers attached to them. Peter Johnson 01:07:33 - 01:07:34 Cobleskill Stone, does. Chet Burton 01:07:36 - 01:07:36 The. Peter Johnson 01:07:36 - 01:07:46 Number of full-time employees that would result from solar projects is it's ridiculously small. Peter Johnson 01:07:46 - 01:07:53 You're talking essentially about people hired to mow the property over a long period of time. Chet Burton 01:07:53 - 01:07:57 Yeah. Peter Johnson 01:08:02 - 01:08:12 The company's the company that builds the facility, doesn't operated they're going to sell out to an operator. Peter Johnson 01:08:14 - 01:08:24 Those two, the number of people involved in construction is going to be temporary and is brought primarily in from the outside. **Ronald Filmer** 01:08:25 - 01:08:25 Though. Peter Johnson 01:08:25 - 01:08:32 In these very important criteria for pilots, it doesn't seem to me that the solar farms really. Peter Johnson 01:08:35 - 01:08:46 Reach of been in a minimum position on, you know, I think we need to find out more about all of that stuff before we catch the buck. **Ronald Filmer**

01:08:49 - 01:08:52 Now, as far as job goes, you're, you're right. **Ronald Filmer** 01:08:52 - 01:08:56 Actually, a number of jobs really good, and for 6 or 9 months with construction, and then it goes away. **Ronald Filmer** 01:08:57 - 01:09:11 Presumably, it's built the one I'm sharing, which is 50 megawatts, uh, which is obviously 25 times the size of that when you see how Route 20 and shares break, 2.5 job, full-time equivalent. Ronald Filmer 01:09:11 - 01:09:11 No. **Ronald Filmer** 01:09:12 - 01:09:16 So there's your number and ask for a 25 mil, excuse me, a 50 megawatt. Chet Burton 01:09:16 - 01:09:17 Ok. **Ronald Filmer** 01:09:18 - 01:09:22 So, job related is obviously what it is, it's not. RosieT 01:09:23 - 01:09:41 ..., Peter's, comment, what other criteria are there for pilots besides the besides the job requirements, if if any I think is quite this is very valid, but are there other other other factors. Ronald Filmer 01:09:42 - 01:09:46 Investment, and jobs are the two biggest ones. **Ronald Filmer** 01:09:46 - 01:09:48 You know, obviously the investment is significant. **Ronald Filmer** 01:09:50 - 01:09:53 So, that part tends to carry it. Ronald Filmer 01:09:54 - 01:09:55 Then, other, I mean, that was the two. **Ronald Filmer** 01:09:55 - 01:09:58 And then, the other requirements are what you make of it. **Ronald Filmer** 01:09:58 - 01:10:06

One of our selection criteria is, you know, what are all the jurisdictions would like us to do or not do? **Ronald Filmer** 01:10:06 - 01:10:07 Or do they support it or not? **Ronald Filmer** 01:10:10 - 01:10:15 So, that's where it becomes I take the point, I think the gas companies, they. Chet Burton 01:10:16 - 01:10:16 Often. **Ronald Filmer** 01:10:16 - 01:10:19 Have very low jobs like, they met them and they've done what they said, well. **Ronald Filmer** 01:10:20 - 01:10:32 One reason, you know, we we performed the pilot, is because it gave the municipalities and the company this is what you're going to get for the next 10 years, and it basically kept him out of court. **Ronald Filmer** 01:10:33 - 01:10:38 So back years ago, that's why we started doing, that's why we did the gas pilot. **Ronald Filmer** 01:10:40 - 01:10:47 It was solidifying the dollar amounts it was agreed upon and it kept people from going back and forth and spending legal fees and not getting. RosieT 01:10:48 - 01:10:48 The. **Ronald Filmer** 01:10:48 - 01:10:48 Money. **Ronald Filmer** 01:10:49 - 01:10:51 That's why we did them. **Ronald Filmer** 01:10:53 - 01:10:54 As an example. RosieT 01:10:56 - 01:11:00 One of the things I think we have to it, however, we go forward on this. Chet Burton 01:11:00 - 01:11:00 Is. RosieT 01:11:01 - 01:11:13

We had a scare with the Wal-Mart pilot where they had mentioned to us that they would, after the pilot was finalized the extension that they would do ... RosieT 01:11:13 - 01:11:16 Proceedings to lower the tax base. RosieT 01:11:16 - 01:11:20 And that would have been that they abandon that. RosieT 01:11:20 - 01:11:22 But that would have been catastrophic. RosieT 01:11:22 - 01:11:27 And I think, if we ever go forward with a large scale pilot like. RosieT 01:11:29 - 01:11:35 Like the solar project, we have to make sure that they're precluded from doing that. Ronald Filmer 01:11:39 - 01:11:40 Right. Peter Johnson 01:11:40 - 01:11:43 Joe, I'd I'd agree with that point. Peter Johnson 01:11:43 - 01:11:45 I think it's there. Peter Johnson 01:11:45 - 01:12:02 Hopefully, there's a an amount that's both fair and does not subject to jurisdictions, or the IDA to years of litigation, which would then eat up everybody's reserves. Peter Johnson 01:12:02 - 01:12:06 So I think that's that's one of the factors that we have to consider. Chet Burton 01:12:13 - 01:12:13 Right. Ronald Filmer 01:12:14 - 01:12:17 Well, those are the options, are on the table at this point in time. **Ronald Filmer** 01:12:20 - 01:12:25 Or one out over the next few weeks, and I'll do a little, research with the legal fee. Ronald Filmer 01:12:27 - 01:12:35 Obviously, I'll keep talking to the county, see what the Board does or doesn't do over the next time period, and then report back.

RosieT 01:12:38 - 01:12:40 One last question on this? RosieT 01:12:40 - 01:12:48 Ron, you mentioned that we should have a policy with respect to solar farm. RosieT 01:12:48 - 01:12:54 I mean, what if we didnt, maybe that was, that should be one of the questions for a lawyer. **Ronald Filmer** 01:12:54 - 01:13:02 And I've actually, I've actually asked and certainly one of the options do nothing. **Ronald Filmer** 01:13:02 - 01:13:10 And then, essentially is that it doesn't let us say, unless they go with our standard pilot at which most companies. **Ronald Filmer** 01:13:13 - 01:13:17 Got our attorneys comments and what they've dealt with with solar would not do our standard pilot. Ronald Filmer 01:13:18 - 01:13:23 So, if we actually worked with a company, we'd be in a meeting, we deviate from our normal policy. **Ronald Filmer** 01:13:24 - 01:13:33 And so therefore, we have a policy of tax exempt policy wouldn't be filed and it'd be, well, why don't, why do you deviate all the time. Ronald Filmer 01:13:35 - 01:13:39 So I'm trying to eliminate, you know, that deviation when I'm saying, this is what we're going to do. Ronald Filmer 01:13:41 - 01:13:42 In the book. Ronald Filmer 01:13:45 - 01:13:51 I mean, that's that was the point of that, But it isn't going back to your point. **Ronald Filmer** 01:13:51 - 01:13:55 It is an option that you can just deal with them separately when they come to us. Ronald Filmer 01:13:57 - 01:13:58 9 **Ronald Filmer**

01:13:59 - 01:14:00 This talk and go? RosieT 01:14:01 - 01:14:04 I mean, it's certainly, it's certainly a possibility. RosieT 01:14:04 - 01:14:06 Well, it's certainly reasonable. RosieT 01:14:06 - 01:14:13 Rather, say, solar farms are different, there are no employees, yet, they're significant investments. RosieT 01:14:13 - 01:14:17 So, to deviate not such a weird thing. RosieT 01:14:17 - 01:14:20 I've just throwing this out. Chet Burton 01:14:25 - 01:14:42 Well, in the case of the municipality and the jurisdictions, yes, they're entertaining the project, they're looking at future tax revenue, land that's barren now and probably wouldn't yeild anything. Chet Burton 01:14:43 - 01:14:48 So, basically, we're providing a service to them and putting the thing together. Chet Burton 01:14:53 - 01:14:58 I mean, what do we do anything if we were requested to do a pilot? Ronald Filmer 01:15:01 - 01:15:04 We would not do anything, unless we were requested, probably. RosieT 01:15:05 - 01:15:06 But not having. Chet Burton 01:15:06 - 01:15:06 A. RosieT 01:15:06 - 01:15:12 Policy, not having a policy, wouldn't prevent this for entertaining a pilot or solar farm. RosieT 01:15:12 - 01:15:18 We don't have a policy for I don't know, or maybe breweries, specifically yet. RosieT 01:15:18 - 01:15:20

We we can entertain a pilot for a brewery? RosieT 01:15:21 - 01:15:22 Um. Chet Burton 01:15:29 - 01:15:30 Rons. Chet Burton 01:15:30 - 01:15:33 Ron's proposal really is addressing that, isn't it, Joe? Chet Burton 01:15:34 - 01:15:45 That we, we review each pilot as it comes through, and not establish any type of maximum. RosieT 01:15:46 - 01:15:47 That's, yeah, I. Chet Burton 01:15:47 - 01:15:48 Minimum. RosieT 01:15:48 - 01:15:49 Develop. RosieT 01:15:49 - 01:15:53 If That's what he's, proposing, I think that's, that's reasonable. Chet Burton 01:15:55 - 01:15:56 Am I reading that correct? Chet Burton 01:15:56 - 01:15:57 That's what you said, Ron? **Ronald Filmer** 01:15:57 - 01:15:58 Yes. **Ronald Filmer** 01:15:58 - 01:15:58 Yes. **Ronald Filmer** 01:15:59 - 01:16:02 I mean, at least it gives the solar company, this is what we're going to do. RosieT 01:16:04 - 01:16:04 Ok. **Ronald Filmer** 01:16:04 - 01:16:12

You have, it all means we're going into three different jurisdictions, No, talking to each one, whatever, but that's what we would do anyway. **Ronald Filmer** 01:16:12 - 01:16:14 Most likely, I mean, we've always done it. Ronald Filmer 01:16:14 - 01:16:19 We've always gone into jurisdictions and ask their opinion, and What they wanted or don't like about it. RosieT 01:16:21 - 01:16:35 I think that's good H without my point was not setting a a dollar amount, especially when 2 of our stakeholders, are, so are so far, apart and dollar amounts, and I think I'd like that flexibility. RosieT 01:16:36 - 01:16:39 So, that's my whole point. Chet Burton 01:16:40 - 01:16:58 Yeah, Ron, do we have any obligation to follow, since we are part of the board of supervisors or act on their behalf, to follow their requirement? **Ronald Filmer** 01:17:01 - 01:17:05 Do we do not have an obligation legally, I'm correct. Ronald Filmer 01:17:06 - 01:17:08 Whether, you know, where are we undertake that, or not? **Ronald Filmer** 01:17:08 - 01:17:10 I mean, we tend to follow what their leaders. RosieT 01:17:13 - 01:17:16 Obligation to follow the state amount? RosieT 01:17:16 - 01:17:17 Either a \$5000. RosieT 01:17:17 - 01:17:21 I mean, that, that that's one of our stakeholders also in New York State. Ronald Filmer 01:17:21 - 01:17:23 So now that they're both suggested. Chet Burton 01:17:24 - 01:17:26 Ok. once the. **Ronald Filmer**

01:17:26 - 01:17:27 One Desired amount and one was suggested. Peter Johnson 01:17:32 - 01:17:35 The state is committed to. Peter Johnson 01:17:37 - 01:17:41 The elimination of fossil fuel use. Peter Johnson 01:17:41 - 01:17:43 Is it 20, 30, or 20, 50? Ronald Filmer 01:17:43 - 01:17:44 I think it's both bigger. **Ronald Filmer** 01:17:44 - 01:17:46 I think the intermediate goal is 30. Peter Johnson 01:17:47 - 01:17:47 Yeah, I mean. **Ronald Filmer** 01:17:47 - 01:17:51 20 30, and then it goes up that somehow, it gets to 70%. **Ronald Filmer** 01:17:52 - 01:17:55 And I'm not sure we've actually 10 years or 30 years book. Ronald Filmer 01:17:55 - 01:17:59 Oh, that's their goal. Ronald Filmer 01:17:59 - 01:18:00 The administration's goal. Peter Johnson 01:18:00 - 01:18:01 I guess might. Peter Johnson 01:18:01 - 01:18:06 And, in general, I'm very supportive of that idea. Peter Johnson 01:18:06 - 01:18:18 But it seems that the other, one of the other stakeholders is being asked to sacrifice a lot in order to achieve that, and may be harm. Peter Johnson 01:18:18 - 01:18:21 Yet a third stakeholder, which are the people of Schoharie... Peter Johnson

01:18:21 - 01:18:24 County or the specific jurisdiction. Peter Johnson 01:18:24 - 01:18:39 So, there has to be a balance among all of these things, And as I look around, I see a lot of wisdom looking back at me, and maybe we can come up with a, yeah, an appropriate balance among all of these things. **Ronald Filmer** 01:18:43 - 01:18:45 I think it's going to be a work in progress. **Ronald Filmer** 01:18:45 - 01:18:51 But, know, at this point, like I say, that I'll see what the County has to say over the next couple of weeks. Ronald Filmer 01:18:53 - 01:18:56 Keep looking at some of these questions and get you know and talk to everybody. Peter Johnson 01:18:56 - 01:18:56 Good. **Ronald Filmer** 01:18:57 - 01:18:58 Comeback. Chet Burton 01:18:58 - 01:18:59 I. Peter Johnson 01:18:59 - 01:19:00 Think that's the right. Peter Johnson 01:19:02 - 01:19:04 Way to go about this right now. wanda 01:19:05 - 01:19:14 If a solar company is looking to come in to Schoharie county, do, they look for our policy in regard to the fees and all that are not necessarily error, does occur. wanda 01:19:14 - 01:19:15 They. **Ronald Filmer** 01:19:16 - 01:19:17 Look at it. Ronald Filmer 01:19:17 - 01:19:21 I think a lot of them up until now assume that county. **Ronald Filmer**

01:19:21 - 01:19:35 Like it's going to follow the NYSERDA model, then they're somewhat taken aback when they've kinda let that lag a little bit and also and they look at it after some of the other research they've done and zoning, and whatnot planning. **Ronald Filmer** 01:19:36 - 01:19:49 Now then they get to that pilot, and they say, well, it doesn't fall, there's one reason why the county wants to get our client saying, this is what we want, it is at least as a starting point. **Ronald Filmer** 01:19:50 - 01:20:02 So, the answer, Wanda, probably do now, more than they thought that way of thinking that, you know, NYSERDA mile, kinda was route, you know, all 63 counties. Chet Burton 01:20:16 - 01:20:16 Ok. Chet Burton 01:20:21 - 01:20:23 Ron, have you gotten what you needed out of this discussion at this point? **Ronald Filmer** 01:20:24 - 01:20:24 Yes. **Ronald Filmer** 01:20:25 - 01:20:26 I'll follow up with some of the points. **Ronald Filmer** 01:20:27 - 01:20:28 And then let everybody know. **Ronald Filmer** 01:20:28 - 01:20:35 And obviously, if somebody thinks of something, give me a call or e-mail, no, we can go over it, or I can go find out more. **Ronald Filmer** 01:20:36 - 01:20:38 Then we'll come, we'll come back. Ronald Filmer 01:20:38 - 01:20:40 We're going to drop it necessarily. Ronald Filmer 01:20:40 - 01:20:44 Will just come back next meeting and see if we can into more. Ronald Filmer 01:20:47 - 01:20:47 The answer. Peter Johnson 01:20:47 - 01:20:52

Is yes, OK, discussion. wanda 01:20:53 - 01:20:53 Yes? Ronald Filmer 01:20:53 - 01:20:54 Yes. **Ronald Filmer** 01:20:54 - 01:20:56 I hope it comes out this. **Ronald Filmer** 01:20:58 - 01:20:59 Technology. Ronald Filmer 01:21:03 - 01:21:08 The last item on it, that I had was just, too. **Ronald Filmer** 01:21:08 - 01:21:25 There's a long way, a number eight saying, I'd like to approve the audit and a full board, so if there's any discussion and that's not motion to accept or approve the audit So that it was, hopefully, that won't, you know, one comment by Jeff, particularly, I. Chet Burton 01:21:25 - 01:21:26 Move to accept. Peter Johnson 01:21:27 - 01:21:27 Millimeter. Peter Johnson 01:21:29 - 01:21:30 I'll second that. Ronald Filmer 01:21:36 - 01:21:37 All in favor? Ronald Filmer 01:21:37 - 01:21:37 Ave. Peter Johnson 01:21:37 - 01:21:38 Aye. **Ronald Filmer** 01:21:43 - 01:21:46 That's all I have, to think about an actual meeting date. Ronald Filmer 01:21:48 - 01:21:48 Oh. **Ronald Filmer**

01:21:50 - 01:21:51 Probably be. Chet Burton 01:21:53 - 01:21:54 16. **Ronald Filmer** 01:21:54 - 01:21:58 Maybe middle of October, depending on what happens. Peter Johnson 01:21:59 - 01:22:00 Good. Chet Burton 01:22:02 - 01:22:04 Do I set that now, Ron? Ronald Filmer 01:22:04 - 01:22:08 Well, for sure, we can have a target date. **Ronald Filmer** 01:22:11 - 01:22:13 Is there anybody think about the last week in October? Peter Johnson 01:22:15 - 01:22:16 That should work? Ronald Filmer 01:22:18 - 01:22:19 Whenever. RosieT 01:22:20 - 01:22:21 Any date? RosieT 01:22:23 - 01:22:24 28th. RosieT 01:22:24 - 01:22:25 How about that? RosieT 01:22:25 - 01:22:25 I'll throw that out. RosieT 01:22:27 - 01:22:27 Wednesday. **Ronald Filmer** 01:22:31 - 01:22:31 Sure. Ronald Filmer 01:22:32 - 01:22:33

With me, I'm here. RosieT 01:22:34 - 01:22:35 Yeah. wanda 01:22:38 - 01:22:38 Mmm. **Ronald Filmer** 01:22:41 - 01:22:42 What time? Ronald Filmer 01:22:44 - 01:22:45 Same time? **Ronald Filmer** 01:22:46 - 01:22:47 I'll go back 930 earlier. Peter Johnson 01:22:48 - 01:22:49 At night, is fine. wanda 01:22:51 - 01:22:51 All right? **Ronald Filmer** 01:22:55 - 01:23:00 I will aim for that data, and we'll send out a couple ways for that, make sure everybody's still good with it, and then go. wanda 01:23:02 - 01:23:02 Ok? **Ronald Filmer** 01:23:04 - 01:23:06 Let me make a motion to adjourn. Chet Burton 01:23:08 - 01:23:10 second. RosieT 01:23:11 - 01:23:12 Yeah. **Ronald Filmer** 01:23:17 - 01:23:20 I guess the meeting's adjourned at this point. **Ronald Filmer** 01:23:20 - 01:23:21 I'm at 11 10. Peter Johnson 01:23:21 - 01:23:22

Ok? Peter Johnson 01:23:22 - 01:23:22 Thank you.