[speaker unknown]: 00:01 - 00:03 This conference will now be recorded. Ronald Filmer 00:11 - 00:23 All right, so I guess at this point, we'll start the Finance committee, if I can ask, like I said, that the members would be Wanda and Joel, if we can approve the September 16, 2020 minutes. wanda 00:25 - 00:25 Yeah. Joe 00:26 - 00:27 Second. **Ronald Filmer** 00:30 - 00:31 Minister approved. **Ronald Filmer** 00:32 - 00:35 The cost versus actual gave everybody the document. **Ronald Filmer** 00:35 - 00:37 That is what we presented in the meeting. Ronald Filmer 00:37 - 00:41 I'll just go over a couple of highlights regarding it. Ronald Filmer 00:45 - 00:46 Relatively quick. Ronald Filmer 00:46 - 00:51 The interest income has come down lower as CD racer, now lower than last year's. Ronald Filmer 00:51 - 00:53 And every time one comes, do those. Ronald Filmer 00:54 - 00:59 The 2% zero point five, so, it's quite a jump downward. **Ronald Filmer** 01:00 - 01:05 The grant income is somewhat lower, but as expected to pick up with the activity. **Ronald Filmer** 01:05 - 01:12 That's the three grants are for grants to Sarah, basically, Ronny, releasing comments coming in as expected. **Ronald Filmer**

01:13 - 01:27

While Project Income hasn't materializes plan with the American Recycling Project being delayed, on the expense side, we started with the Professional Services expense, which is slightly less than anticipated.

Ronald Filmer

01:28 - 01:34

Um, meanwhile, oddity costs were in line with the budget as well as insurance and the telephone.

Ronald Filmer

01:34 - 01:41

The billing expense was lower, but this is due to the heating season just starting, in which we'll see that increase as we go along.

Ronald Filmer

01:42 - 01:50

Overall, we would be looking at a deficit if projecting does does not occur, hopefully the American recycling and two others.

Ronald Filmer

01:50 - 02:01

Middleburg Meadows and slash or ESG will occur as the year progresses and possibly the Solar project, if if we ever get that far with the one that's ongoing and Sharon Springs. Ronald Filmer

02:03 - 02:04

So, it's a fairly simple budget.

Ronald Filmer

02:05 - 02:10

Then for, for the whole board, we're really relying on project income.

Ronald Filmer

02:10 - 02:15

So when we do projects, we're set, we come on to a positive number for the year.

Ronald Filmer

02:16 - 02:20

If we don't get a project, you're knock them out, usually positive and less.

Ronald Filmer

02:21 - 02:24

If there's some generous donor or whatever, come along.

Ronald Filmer

02:24 - 02:27

So it's really, we're dependent on project income.

Ronald Filmer

02:28 - 02:33

To balance out 30 years ago was when when you got 4% interest, it's a little easier to balance the budget.

Ronald Filmer 02:35 - 02:35

02.33 - 0. Wow.

Ronald Filmer

02:35 - 02:37 We're making point five per se. **Ronald Filmer** 02:38 - 02:39 It's a little bit tougher. Ronald Filmer 02:40 - 02:41 So, that is the budget. **Ronald Filmer** 02:42 - 02:43 Any questions? **Ronald Filmer** 02:49 - 02:52 Moving on, I'll just ask motion for adjournment of the finance committee. Joe 02:54 - 02:56 So, so moved. **Ronald Filmer** 03:02 - 03:04 Second, Vermont, agree, I think you're muted. Joe 03:07 - 03:08 Now, she's not needed. wanda 03:09 - 03:09 I. **Ronald Filmer** 03:09 - 03:10 Think the key here. **Ronald Filmer** 03:10 - 03:11 But, I'm sorry. **Ronald Filmer** 03:12 - 03:13 I can't read her lips. Ronald Filmer 03:15 - 03:17 So, now we go onto the IDA meeting. Ronald Filmer 03:17 - 03:19 I'd like to call the order at 9 36. **Ronald Filmer** 03:22 - 03:26 The first item is review and approve the October 28, 120 minutes. **Ronald Filmer** 03:31 - 03:33

Any questions or comments. Sarah Nickle 03:33 - 03:36 Rohn, we need to make an amendment to the minutes. Ronald Filmer 03:38 - 03:39 That is complex. **Ronald Filmer** 03:40 - 03:42 I want to read that amendment, sir. Sarah Nickle 03:43 - 03:53 Yeah, 4.6, we have to change provided monies to non-profit businesses have to also include small. Sarah Nickle 03:53 - 03:54 Businesses. Chet Burton 03:58 - 03:58 That. **Ronald Filmer** 03:58 - 04:01 By the way, Magis, regulation from the state. Sarah Nickle 04:02 - 04:03 Thank you, Peter. Peter Johnson 04:03 - 04:04 Ok. Peter Johnson 04:06 - 04:06 Ok. **Ronald Filmer** 04:09 - 04:15 Yeah, you got to burst or motion for that, or a second, and if everybody. Chet Burton 04:15 - 04:16 Moved. Joe 04:18 - 04:19 Second. **Ronald Filmer** 04:25 - 04:28 This point, I'd time, I'd like to just. **Ronald Filmer** 04:30 - 04:34

Well, you know, I'll follow the agenda, as Middleburg Metals will be fairly quick. **Ronald Filmer** 04:35 - 04:39 Before we get to Sandy, the next item is the Middleburg Extension Request. **Ronald Filmer** 04:40 - 04:47 Currently, the small town and Village has senior requests, I've asked them to comment on it and approve or otherwise. Ronald Filmer 04:48 - 04:53 The Village has approved it for three years, and we're waiting for the town and school. Ronald Filmer 04:56 - 05:02 We will need to vote on this at the next meeting before the end of December, And call another meeting before that time. **Ronald Filmer** 05:03 - 05:04 To discuss. **Ronald Filmer** 05:04 - 05:11 Right now the town and school, I do not think I have a problem with a three year extension, but I do not know that for us until they meet. **Ronald Filmer** 05:12 - 05:15 And give us a formal, Oh, the ladder. Ronald Filmer 05:15 - 05:19 Once they do that, we can take our vote on whether they extend it. Joe 05:20 - 05:20 It's really an. Ronald Filmer 05:20 - 05:21 Expense. Ronald Filmer 05:21 - 05:22 It is, again, a sales tax. **Ronald Filmer** 05:24 - 05:27 For the year, three years, they wanted to they're requesting three years. **Ronald Filmer** 05:28 - 05:33 The first year will be, know, obviously the middle colvin, but as that dissipates hopefully. **Ronald Filmer** 05:34 - 05:36 And drawings and construction gets underway.

Ronald Filmer 05:37 - 05:40 They'll have time to complete that know the rest of the project. Ronald Filmer 05:43 - 05:44 Any questions on that? **Ronald Filmer** 05:44 - 05:44 A little burritos? Ronald Filmer 05:46 - 05:46 Yeah. **Ronald Filmer** 05:48 - 05:58 We move along to Sharon Springs Ange in the status, as previously reviewed, SSI will now be able to make the hiring and investment goal by 203120. **Ronald Filmer** 05:59 - 06:07 In order to proceed with the project, SSI has been trying to obtain financing, working with a local architect, et cetera. **Ronald Filmer** 06:08 - 06:10 Ouite a few items behind the scenes. **Ronald Filmer** 06:11 - 06:28 What I've done is, I've asked a representative that is local, that's been hired by SSI over the last, I think year, Delve in, and help them go forward, his name again at Sandy guy, and he asked me to come and speak on what they've been doing and. **Ronald Filmer** 06:28 - 06:31 Where they're at, hopefully where they intend to go. Ronald Filmer 06:32 - 06:36 So I kind of slide Sandy over movie theater and he can. Chet Burton 06:36 - 06:39 Go, did we lose Ben? wanda 06:39 - 06:40 Hon? Ronald Filmer 06:42 - 06:44 Yeah, He's. Joe 06:44 - 06:45 On mute.

Ronald Filmer 06:48 - 06:49 Maybe. wanda 06:49 - 06:50 Actor has gone here. wanda 06:50 - 06:51 Other areas. Chet Burton 06:51 - 06:52 Becomes. Ronald Filmer 06:53 - 06:53 Ok. Ronald Filmer 06:54 - 06:55 Are you OK? **Ronald Filmer** 06:56 - 06:59 Ok, Earned a rain, but that's our, that's our, that's that you can live with that. **Ronald Filmer** 07:01 - 07:07 Well, I guess I really don't, I don't think I need to hand you these minor things that I was in writing. Ronald Filmer 07:07 - 07:10 I'm Ron can get them to be scanned. **Ronald Filmer** 07:10 - 07:11 I'm gonna give them to you. **Ronald Filmer** 07:11 - 07:16 They are, I can send them to you by e-mail and then you can use that order. Ronald Filmer 07:17 - 07:27 The two that I brought and then you'll understand in a little bit one is the Executive Summary of the business plan that, that we did and you know, back a little bit. **Ronald Filmer** 07:27 - 07:34 Basically preparing it for purposes of the pursuing the funding, bank funding that is. **Ronald Filmer** 07:35 - 07:42 And the second is what I titled the Kogod 19 Addendum to the Business Plan? Ronald Filmer 07:43 - 07:53

Um, one of the this year, if you will, one of the major stumbling blocks, has been that, with the ... **Ronald Filmer** 07:53 - 07:55 19, the original plan for how. Peter Johnson 07:55 - 07:56 The business. **Ronald Filmer** 07:56 - 07:58 Operate had to be delayed. **Ronald Filmer** 07:58 - 08:06 We broke it into a phase one and phase two, but of course, that meant new architectural drawings or series of changes. Ronald Filmer 08:07 - 08:09 Um, there's no question. **Ronald Filmer** 08:10 - 08:14 We all know that there has been a tremendous amount of delay in this project. Ronald Filmer 08:14 - 08:18 Going back to who knows, the. Ronald Filmer 08:19 - 08:26 They bought the they bought the property in 2008 or 2009 there abouts and here we are 2020. **Ronald Filmer** 08:27 - 08:37 And there's been a lot of work done, show has invested, um, so far, about \$7 million. Ronald Filmer 08:38 - 08:42 It's a little unclear exactly how much, but just about \$7 million? **Ronald Filmer** 08:42 - 08:43 It has been. **Ronald Filmer** 08:43 - 08:44 There's no question. **Ronald Filmer** 08:45 - 08:53 He is an experienced businessman, but he's not an experience, send doing construction kinds of projects. **Ronald Filmer** 08:54 - 09:07

He has been taken advantage of by, I don't know anybody if anybody's familiar with NOAA banks situation that emerged and about 2015 or 16 in there someplace. Ronald Filmer 09:08 - 09:10 He was caught in the middle of that. Ronald Filmer 09:10 - 09:25 That created an incredible amount of both delay and obviously costs, Um, and it's like half of the delay, at least, it's been a function of things that he didn't have any control over. **Ronald Filmer** 09:26 - 09:33 So, I got an out back in the spring sort of drafted out of retirements, so to speak. Ronald Filmer 09:33 - 09:33 **Right**? **Ronald Filmer** 09:33 - 09:41 Well, it's not really planning on doing something like this, but I've done a lot of work over the years with the village of Sharon Springs and I want to see this project app. **Ronald Filmer** 09:42 - 09:46 So, I said, Yes, I would help and I thought it was going to be minor. Ronald Filmer 09:47 - 09:49 It's become more than Minar. Ronald Filmer 09:50 - 09:52 So, I just wanted to describe to you where we are. **Ronald Filmer** 09:52 - 09:56 And where we're going, there's now going to be a phase one and phase two. **Ronald Filmer** 09:57 - 10:08 Phase one, there will be between if you're familiar with the area, um, you probably know where the dance studio was as part of the property. **Ronald Filmer** 10:09 - 10:15 Um, between the Dance Studio building and the imperial bafta building. Ronald Filmer 10:16 - 10:17 We put in 13. **Ronald Filmer** 10:19 - 10:21 You probably don't know them. Ronald Filmer

10:21 - 10:22 It's tiny houses. **Ronald Filmer** 10:23 - 10:28 Those are each, each one will have its own site. Ronald Filmer 10:28 - 10:33 If you want to have its own hot tub, literally on the patio right outside the door. Ronald Filmer 10:34 - 10:35 I sized for two people. Ronald Filmer 10:37 - 10:46 Inside, they will have A There'll be a ban or two, a bathroom, small, obviously. Ronald Filmer 10:47 - 10:48 And a small city, right? **Ronald Filmer** 10:50 - 10:54 And there'll be a deck that surrounds them. **Ronald Filmer** 10:54 - 10:55 The hot tub. **Ronald Filmer** 10:55 - 11:09 And so people can come stay in them or, or there and their design we made during the show that they can be The bed portion can be separated from the, from the bath area. **Ronald Filmer** 11:09 - 11:13 So then they can be used at four day you. **Ronald Filmer** 11:13 - 11:17 Without having to, you know, without having to expose. **Ronald Filmer** 11:17 - 11:27 Because that drastically reduces the, the costs of things like laundry and staff time to redo the room with something like that. **Ronald Filmer** 11:28 - 11:29 But anyway, there'll be 13 of these. **Ronald Filmer** 11:30 - 11:33 They also have a half a block away. **Ronald Filmer** 11:33 - 11:38 They have eight bed and breakfast guest house.

Ronald Filmer 11:40 - 11:52 And so that will give them between the 22121 rooms for overnight, and there'll be a bath arrangement and the imperial. Ronald Filmer 11:54 - 11:54 State. **Ronald Filmer** 11:57 - 12:01 And the dance studio itself. Ronald Filmer 12:08 - 12:09 Against, right. **Ronald Filmer** 12:15 - 12:19 Well, I. Joe 12:19 - 12:20 Can't hear you. Joe 12:21 - 12:24 Last, the last couple of sentences. Joe 12:24 - 12:26 I missed that starting to get. **Ronald Filmer** 12:33 - 12:36 The ****, the dance studio. **Ronald Filmer** 12:40 - 12:42 In Korean barbecue. **Ronald Filmer** 12:49 - 12:50 That's phase one. **Ronald Filmer** 12:52 - 12:54 We get too much. **Ronald Filmer** 12:57 - 12:57 Into this already? **Ronald Filmer** 13:00 - 13:02 You don't see how much has been done? **Ronald Filmer** 13:06 - 13:07 Great.

Ronald Filmer 13:07 - 13:08 Work. **Ronald Filmer** 13:09 - 13:10 Done, the structure is much easier. **Ronald Filmer** 13:11 - 13:11 Much. **Ronald Filmer** 13:18 - 13:22 Of it has been done, when we get to this phase plan. **Ronald Filmer** 13:23 - 13:25 For getting me yesterday. **Ronald Filmer** 13:36 - 13:46 Various bands in a different era, health, and also water, and so on, and so forth. Ronald Filmer 13:47 - 14:01 People who are probably the idea is, get any credit risk, risk, bracelets, and you're free to use. **Ronald Filmer** 14:03 - 14:04 All day long. **Ronald Filmer** 14:07 - 14:10 A size, body square. **Ronald Filmer** 14:13 - 14:14 Anyone think. **Ronald Filmer** 14:17 - 14:19 And at the end of the day, and you're ready to blame. **Ronald Filmer** 14:22 - 14:22 Come back. **Ronald Filmer** 14:22 - 14:26 You can get credit for all these various definitions. **Ronald Filmer** 14:28 - 14:28 Yeah. **Ronald Filmer** 14:30 - 14:37 That, obviously, that kind of going along the way doesn't mean it can't be done in the UK.

[speaker unknown]: 14:40 - 14:40 So. **Ronald Filmer** 14:42 - 14:43 It is, basically. **Ronald Filmer** 14:45 - 14:52 Yeah, I Currently working in and now as best I can. **Ronald Filmer** 14:54 - 14:55 I'm getting. Chet Burton 14:55 - 14:55 This. **Ronald Filmer** 14:58 - 14:59 Process. **Ronald Filmer** 15:03 - 15:06 Serious holiday. **Ronald Filmer** 15:08 - 15:11 Very difficult to get ahold of them, right? **Ronald Filmer** 15:15 - 15:17 Got some mine electronically in your? **Ronald Filmer** 15:20 - 15:21 Computer? Chet Burton 15:29 - 15:30 That might be me. **Ronald Filmer** 15:32 - 15:33 Well, that's a little bit better. **Ronald Filmer** 15:34 - 15:35 And can you hear me now? Peter Johnson 15:36 - 15:36 Yes. Joe 15:37 - 15:37 Good. **Ronald Filmer**

15:38 - 15:45 So, the reason I'm coming to you guys, today, and, you know, and I haven't been talking about this, is we have that problem. Ronald Filmer 15:45 - 15:47 That, essentially, the, the? Ronald Filmer 15:48 - 15:54 The benefits of the pilot agreement, essentially, M 31st of December. Ronald Filmer 15:55 - 15:59 Very much like your previous discussion, we need an extension. Ronald Filmer 16:00 - 16:07 Um, I would like, if we can do it, we would like it to be for three years. Ronald Filmer 16:07 - 16:19 That gives a sign that phase one do get phased to up and operating, and that's certainly a beginning period, when you have to. **Ronald Filmer** 16:21 - 16:28 You have to go into this, but, three, there's no question. Ronald Filmer 16:29 - 16:29 Yeah. **Ronald Filmer** 16:31 - 16:33 Not so much. **Ronald Filmer** 16:35 - 16:37 It takes to get the funding in place. Ronald Filmer 16:37 - 16:42 I gotta be honest by targeting the blockchain always phase one, OK? **Ronald Filmer** 16:43 - 16:53 Give me any more, but, is an ad in terms of getting the bank funding means right now, the gas phase? **Ronald Filmer** 16:58 - 17:06 Getting until, approximately, Well, I'd say something like March and that kinda makes the construction period. Ronald Filmer 17:07 - 17:10 Very shy traveling, I gotta be honest. **Ronald Filmer**

17:10 - 17:12 I don't think we actually make that targeting. Ronald Filmer 17:13 - 17:16 We may, because it's tiny houses. **Ronald Filmer** 17:17 - 17:22 Basically, we're sort of custom built most of the work into those units. **Ronald Filmer** 17:23 - 17:26 We'll be done, even survive. Ronald Filmer 17:26 - 17:31 But, I'm an engineering firm for 25 years. Ronald Filmer 17:33 - 17:35 I know the projects have a tendency to take. **Ronald Filmer** 17:35 - 17:37 We always take longer than you hope. Ronald Filmer 17:39 - 17:42 But the target is still next year. Ronald Filmer 17:43 - 17:45 I think that's most of the. Ronald Filmer 17:54 - 18:00 Top down village planning board, a week ago, actually. Ronald Filmer 18:03 - 18:14 Basically, you have the first, the first step overview on the site plan, with these tiny houses for the face me, portion of the project. **Ronald Filmer** 18:15 - 18:16 And that's where it stands. Ronald Filmer 18:17 - 18:18 Questions? [speaker unknown]: 18:21 - 18:21 Oh. Joe 18:22 - 18:25 When do you expect an answer from the planning board? Ronald Filmer

18:27 - 18:32 Well, the first step is, basically, it's a preliminary approval. **Ronald Filmer** 18:33 - 18:36 They don't actually make an approval, as such. Ronald Filmer 18:36 - 18:42 They say basically they look for possible problems and identify, and so on and so forth. **Ronald Filmer** 18:42 - 18:50 So, they're meeting again in December and we will be meeting with them then and we should get the approval at that time. Peter Johnson 18:55 - 19:03 Sandy, without the extension of the agreement, with the IDA is, would that kill the project, do you think? **Ronald Filmer** 19:04 - 19:05 Ah. **Ronald Filmer** 19:09 - 19:10 That's a tough question. **Ronald Filmer** 19:11 - 19:27 The reason I say that is, um, if we don't have the extension taxes from 20 to 21 go from us, a total of about \$7800 a year to a total of about \$50,000 a year. Ronald Filmer 19:28 - 19:41 Um, and, of course, during construction, we have to pay sales tax on materials, in between the two. **Ronald Filmer** 19:41 - 19:48 It makes them very, it's very costly piece of the piece of the puzzle. Ronald Filmer 19:49 - 19:59 Um, The, I've thought I've tried to think about alternatives in terms of, Can we do it with a shorter extension whelm? **Ronald Filmer** 19:59 - 20:07 Maybe because, at least should be in a situation where during construction, you wouldn't have that, know, you've had the low cost. Ronald Filmer 20:07 - 20:11 The Phase one there's no question I've got it. Ronald Filmer 20:11 - 20:17

I've spent more time on the exhaled program, with a, with the figures and so on. **Ronald Filmer** 20:17 - 20:24 The Phase one is a very, it's very tight in terms of operating costs. **Ronald Filmer** 20:25 - 20:36 Um, It's positive, but it's, you're talking about a profit, an annual profit during the, during the phase one of something on the order of 18 or \$20,000. Ronald Filmer 20:37 - 20:51 It's really Not much, and that's taking into consideration that um, we have Basically, mister Chau will be the general manager for that during the Phase one, Of course. Ronald Filmer 20:51 - 21:11 It is a simpler situation, and his wife, who has substantial business experience, will be the assistant Manager, and they won't have, um, department heads as they will once they get to phase two and that of course you're only got the people that are coming from the 21 units. Ronald Filmer 21:11 - 21:14 So you're not talking about nearly as large an operation. Ronald Filmer 21:15 - 21:26 Richard shows a very experienced businessman, has done tours, is, he just built that over the last 28 years, and it's been very successful. Ronald Filmer 21:27 - 21:33 And so Along came coven, and one income from that one from God only knows how much to zero. Ronald Filmer 21:34 - 21:51 Because most of that is, is basically, he brings he was bringing 2 or 3 airplane lodes of tourists from Korea to the United States before the pandemic hit. **Ronald Filmer** 21:52 - 21:54 And of course, that income went right to zero. **Ronald Filmer** 21:55 - 21:57 And of course, one of the big things is you have people coming. Ronald Filmer 21:57 - 22:04 You have people coming into New York as tourists and want to see, and then he has his tour company. **Ronald Filmer** 22:04 - 22:06 He took them all over the north-east.

Ronald Filmer 22:06 - 22:08 They had data generation went to night. Ronald Filmer 22:09 - 22:10 They all want to go to Niagara Falls. Ronald Filmer 22:10 - 22:13 But then they go to summit, something to go to Boston. Ronald Filmer 22:13 - 22:18 So I'm going to Montreal, some no goto to share. Ronald Filmer 22:18 - 22:19 A lot of them are baseball. **Ronald Filmer** 22:19 - 22:29 Not sure, I want to go to cooperstown So it's, uh, and but that's once you get to the once we get past this culvert situation. **Ronald Filmer** 22:29 - 22:34 So, if we don't have them, I don't think I put it this way. Ronald Filmer 22:35 - 22:40 You'd have to figure out how or where he is going to borrow more money in order to. Peter Johnson 22:40 - 22:41 Just. **Ronald Filmer** 22:41 - 22:48 To survive without, you know, covering all those costs, as well as what's going to be there anyway. Peter Johnson 22:49 - 22:52 Ok, thank you If. Joe 22:52 - 23:04 I heard you right, Sandi, you said that the Phase one income to mister Choe would be somewhere between 18 and \$20,000, right. Joe 23:05 - 23:12 The rate of return, the return on investment is minuscule if that's the case, isn't it? Joe 23:12 - 23:19 So so I'm wondering what the big attraction is for phase one to delay the final project. **Ronald Filmer**

23:21 - 23:24 Well, it doesn't delay the final project in a sense. Ronald Filmer 23:24 - 23:33 I mean, it does in the sense you're doing that Rather than open up the whole thing, mister Cho's got his what can I say? Ronald Filmer 23:33 - 23:36 He's got his heart in this he, He's the chairman. Ronald Filmer 23:36 - 23:50 I want to get something else and he understands that at the local level, many people, R, upset about the long delays and the changes that have gone on over the last 10 years. **Ronald Filmer** 23:53 - 24:12 Wants to get an open he wants to he wants to yeah also eventually he's either going to restore the Adler and or the Columbia hotels or I think more likely eventually is going to be once they get the whole thing up and operating. Ronald Filmer 24:12 - 24:21 He's probably, he's talking about the possibility of, not even the possibility, the likelihood of building a 50 room hotel, which is actually already taken. Ronald Filmer 24:21 - 24:27 The planning board, That 50 room hotel would go, where the tiny houses are. Ronald Filmer 24:27 - 24:35 Once we get past this phase one, phase one, we get phase two open, and then they, and then the figures are very attractive. **Ronald Filmer** 24:35 - 24:41 I mean, we're talking about conservatives are talking about figures in the thousands. **Ronald Filmer** 24:41 - 24:43 You're talking about figures in the millions. **Ronald Filmer** 24:45 - 25:05 And the Employment Phase one, we're talking about 30, 32 people, phase 2, 1, once we get into that, and you're going up to 50, and then 60 over the, no one wants to once phase two gets opened and marketed well and so on. **Ronald Filmer** 25:05 - 25:08 And when Dongo tours is back in business. wanda 25:11 - 25:18

I may have missed a little bit of your, of yours comments there, but with these tiny homes. wanda 25:18 - 25:18 What? wanda 25:18 - 25:23 What are the people going to do once they get to Sharon Springs? Ronald Filmer 25:25 - 25:26 Bathe. wanda 25:27 - 25:31 Ok and their tiny little tub in front of their of their union. Ronald Filmer 25:31 - 25:35 And travel locally, do whatever they do. **Ronald Filmer** 25:36 - 25:44 Um, there's a lot of, from an outside perspective, there's a lot of attractions around the area. **Ronald Filmer** 25:44 - 25:48 Cooperstown is the obvious, that's only about 20 minutes, 25 minutes. **Ronald Filmer** 25:49 - 25:50 How's cage. **Ronald Filmer** 25:50 - 25:54 Um, other things in the area. **Ronald Filmer** 25:55 - 26:16 It's only an hour from there to the Attorney Stone Casino, which has four million visitors a year, and that's both ways that people, it's going to turning stone and then coming over to, um, coming over to Sharon Springs and people who come to Sharon Springs, then taking a triple. **Ronald Filmer** 26:16 - 26:18 Turn it to, turn it is shown. wanda 26:19 - 26:26 But, the, the project, there were, the bath houses and all those tubs in that area That's not going to be exist. wanda 26:27 - 26:28 The first phase, then, Correct.

Ronald Filmer 26:31 - 26:42 One of the important is the way the site is sat, um, having phase one open does not interfere with access to the construction. **Ronald Filmer** 26:42 - 26:44 That has to be completed as per Phase two. **Ronald Filmer** 26:44 - 26:56 That is, you can come in from the, shall we say, the downstream end of the site, and to do the access, and do the work that needs still needs to be done, a lot of that work is already, but it's already built actually. Ronald Filmer 26:56 - 27:00 You know, that's know, the signage that have to be finished. **Ronald Filmer** 27:00 - 27:05 But the struct they're structurally up all the structural work and the the major infrastructure. **Ronald Filmer** 27:06 - 27:13 I mean, there's a lot of things like, and from my, I'm not an engineer, but working with engineers. **Ronald Filmer** 27:13 - 27:25 You know, when you look at job, four different lines for carrying water to to the service, I mean, sure, you know where it's got to be and they're all made with stainless steel because of the minerals. **Ronald Filmer** 27:25 - 27:27 You're talking about incredible costs. Ronald Filmer 27:28 - 27:29 They've already been completed. Ronald Filmer 27:30 - 27:39 So, going from Phase one to Phase two is not nearly as major project, is it, you know, it would be otherwise, so much of it is done. **Ronald Filmer** 27:39 - 27:41 We spent a lot of money. wanda 27:42 - 27:46 A Million is pretty much going to put these tiny houses in operation, right. wanda 27:46 - 27:47

Is that correct? Ronald Filmer 27:48 - 27:49 Absolutely. **Ronald Filmer** 27:49 - 27:49 And the restaurant. wanda 27:50 - 27:51 And the restaurant, OK. Ronald Filmer 27:52 - 27:52 The restaurant. **Ronald Filmer** 27:52 - 27:52 Yeah. wanda 27:54 - 27:54 Neon. **Ronald Filmer** 27:54 - 28:06 Passive estimates from, as I recall, the figure is 3.2, 5 architect put together for everything that gives you, get to phase one open. Ronald Filmer 28:06 - 28:08 What's the employment for that? Ronald Filmer 28:08 - 28:11 Phase one, or phase one, is more than 30. **Ronald Filmer** 28:11 - 28:14 It's right around 30, give or take. Ronald Filmer 28:17 - 28:26 Then, there's probably still, the economy still going to be somewhat shut down for a good share, 2021. Ronald Filmer 28:26 - 28:30 Is it not mean the vaccines aren't going to be out to the public? Ronald Filmer 28:30 - 28:32 That's probably a year. Ronald Filmer 28:33 - 28:37 That's why the redesign of, you know, to go to phase one and phase two leakers. **Ronald Filmer**

28:38 - 28:43 Phase one, because they're individual: No. **Ronald Filmer** 28:43 - 29:00 They, the housing and with the individual baz creates the possibility, creates the opportunity to be able to sell this bath, events, so to speak, to people, even though covert is going on, we won't have, that doesn't, doesn't, doesn't stop using them. Ronald Filmer 29:01 - 29:02 Even at full capacity. **Ronald Filmer** 29:06 - 29:06 It's. Peter Johnson 29:06 - 29:18 It's the during during phase one and I understand that the original business plan called for a lot of visitors to come from overseas. **Ronald Filmer** 29:19 - 29:19 Yes. Peter Johnson 29:20 - 29:21 Will, will. Peter Johnson 29:21 - 29:27 In this case, will he be trying to draw from domestic sources of tourist. Ronald Filmer 29:28 - 29:28 Yes. **Ronald Filmer** 29:28 - 29:29 Yes. **Ronald Filmer** 29:32 - 29:33 He has in mind. **Ronald Filmer** 29:34 - 29:40 There's a very large Korean American community in New York and New Jersey. **Ronald Filmer** 29:40 - 29:45 There's also a number of, yeah, international. **Ronald Filmer** 29:47 - 29:49 Anyway, people from Eastern Europe. Ronald Filmer 29:49 - 29:52

I want it in the business plan and the discussion. **Ronald Filmer** 29:52 - 29:54 The potential market. **Ronald Filmer** 29:54 - 29:55 Oh. law. **Ronald Filmer** 29:57 - 30:06 Attention, the idea that that people who come from cultures don't have badgr in their background, so to speak. **Ronald Filmer** 30:06 - 30:22 Um, are, you are our targets, He's actually had Russians who come to Sharon Springs already, you can't literally had them come and say when are you going to get open? **Ronald Filmer** 30:22 - 30:25 Because they're already, they come in summer for a week. **Ronald Filmer** 30:26 - 30:29 Oh, it's out there. **Ronald Filmer** 30:29 - 30:43 One of the things that I found in doing some investigation, yes, um, health related, um, if you will, ... Ronald Filmer 30:43 - 30:44 Opportunities. Ronald Filmer 30:45 - 30:49 There's been a very large growing market. Ronald Filmer 30:50 - 30:58 And there's, a report I was reading, talks about, um, direct. Ronald Filmer 30:58 - 31:09 People going someplace specifically is a health related thing and indirect, which is much more common, where people are going to go to say, Stop. Ronald Filmer 31:09 - 31:18 The idea is fine, but then they say, But then you can spend the day any a there. **Ronald Filmer** 31:20 - 31:26 So, it's a combination of relaxation and recreation. **Ronald Filmer** 31:26 - 31:29

Also fit into that rowing. **Ronald Filmer** 31:31 - 31:33 Health related travel. Peter Johnson 31:35 - 31:35 Ok. Ronald Filmer 31:36 - 31:36 Perfect. [speaker unknown]: 31:42 - 31:49 Iran wasn't the pilot payment going to be increasing quite a bit here for 2021. [speaker unknown]: 31:49 - 31:59 And, if, in fact, it was, in fact, the, the extension wasn't there, what would be the difference, roughly, between a pilot? Chet Burton 31:59 - 32:02 And it's a fact that there wasn't a pilot for 2021. **Ronald Filmer** 32:04 - 32:12 The increase would go for everybody, from roughly seven or \$8000, about 48,000 all. Ronald Filmer 32:12 - 32:19 The municipalities did, not, if the pilot ended. Ronald Filmer 32:20 - 32:24 And this is not exact, because I am not quite sure I remember correctly. **Ronald Filmer** 32:25 - 32:35 I think the taxes would be somewhere in the 10 or 12,000 range annually, as we speak now, would the assessment? **Ronald Filmer** 32:36 - 32:41 Um, and that's, yeah, so we're gonna jump a little bit if without the pilot. Ronald Filmer 32:41 - 32:46 But not actually the pilot graces it quite a bit more with the buyout assume that it was going to be done. **Ronald Filmer** 32:47 - 32:50 Know that high, higher assessment. **Ronald Filmer** 32:51 - 33:01

So, the pilot actually inter because it is not completed. In real estate tax terms, it helps a little bit, but not a lot. **Ronald Filmer** 33:03 - 33:04 That's what I mean. **Ronald Filmer** 33:05 - 33:05 Yeah. **Ronald Filmer** 33:06 - 33:13 Know, I'm guessing for grant and maybe a year, where the benefit would come and obviously is this tax sales tax. Ronald Filmer 33:14 - 33:15 Well, construction at all. Ronald Filmer 33:17 - 33:19 But available, yes, Yeah. Ronald Filmer 33:19 - 33:20 That's the gist of it. Ronald Filmer 33:22 - 33:28 But as it stands now, the pilot captain if the pilot kept the same, it will jump to 48, give or take. **Ronald Filmer** 33:29 - 33:32 Narrator Thanks. Joe 33:35 - 33:45 Has has the have the Jurisdictions been I contacted about a pilot extension and have you heard anything back from them? **Ronald Filmer** 33:47 - 33:53 This is, this is step one, this job, I mean, that they do know I'm coming with them. **Ronald Filmer** 33:53 - 33:57 I've been, You know, we've been waiting, basically, for this meeting. **Ronald Filmer** 33:57 - 34:03 Um, Then, I have to, you know, have to go each individually, or for Zoom or whatever. **Ronald Filmer** 34:03 - 34:05 Have another meeting with that. Ronald Filmer 34:05 - 34:07

Which is good to start right away. **Ronald Filmer** 34:07 - 34:12 But so they know they know the situation, but they haven't been asked about anything. **Ronald Filmer** 34:12 - 34:14 What do you think about this specifically? Ronald Filmer 34:16 - 34:19 Which, you know, they're going to have, no, no question. **Ronald Filmer** 34:19 - 34:23 Um, we were hoping I was open. Ronald Filmer 34:23 - 34:36 We were hoping to have a specific response from the bank, um, to support the fact that we're good, how much progress has been made. Ronald Filmer 34:36 - 34:47 And that's where that is that has become basically that hasn't occurred until we can await the longer so to speak. Joe 34:49 - 34:53 Is there a contingency plan if he doesn't get financing? **Ronald Filmer** 34:57 - 34:59 Not that I know. **Ronald Filmer** 34:59 - 35:01 I mean, there it's back to square one on ones. **Ronald Filmer** 35:01 - 35:11 She's got all the designs and so on and so forth and it may be I would just be guessing if I if I answered that question. Ronald Filmer 35:12 - 35:27 If you understand, it's completely aghast off the top of my head, my guess is that he probably would not be able to proceed with until they got basically until he can go back to dangle torsion, get that revenue coming in. Ronald Filmer 35:27 - 35:35 And then after that's, go on, for a year or two, then you might be in a better position to proceed. **Ronald Filmer** 35:36 - 35:37 But because.

Joe

35:37 - 35:43 You ever considered a partner, somebody getting buying an equity interest in it? Ronald Filmer 35:45 - 36:01 Tom, That's kind of beyond my beyond my can I think there's no question in the process of discussing those various other people who have more experience in this particular kind of thing than I do. Ronald Filmer 36:01 - 36:02 They've talked about that. Ronald Filmer 36:02 - 36:06 I don't remember the name of the program, but basically it's a there there. Ronald Filmer 36:06 - 36:14 He could sell an interest in the company to somebody from Korea who, who wants to come to the United States. Ronald Filmer 36:15 - 36:18 And you have to be exacerbated, Omer. Ronald Filmer 36:18 - 36:22 It has to be an active ownership relationship. **Ronald Filmer** 36:23 - 36:28 Um, but then they basically get they get in and get the green card. **Ronald Filmer** 36:29 - 36:33 ..., yes, everybody wants to look that up into EB five Program. **Ronald Filmer** 36:35 - 36:35 Yeah. **Ronald Filmer** 36:38 - 36:38 There's a raise the rate. Ronald Filmer 36:40 - 36:41 But you give up something you give up ownership. wanda 36:44 - 36:50 Sandy, did you say the number that the Phase two would be to finish the project? wanda 36:51 - 36:53 In addition to the 3.2. **Ronald Filmer**

36:55 - 37:00 I don't have a specific number at this point because I haven't got it in for women's MacGyver yet. Ronald Filmer 37:00 - 37:01 These are projects. **Ronald Filmer** 37:05 - 37:12 Sort of a stick with them in the air and I'm guessing that's probably about probably a million, maybe a little more, but. wanda 37:12 - 37:14 That's her project or phase two. Ronald Filmer 37:15 - 37:20 Yeah, To go from, we've completed phase one, Go on to phase two. Ronald Filmer 37:21 - 37:21 That's a guess. **Ronald Filmer** 37:22 - 37:25 Another, don't quote me, so to speak. **Ronald Filmer** 37:26 - 37:28 Of course, I'm quoted because it's being recorded. [speaker unknown]: 37:38 - 37:41 Yeah. Peter Johnson 37:48 - 37:55 So, with phase one, just to another question, I think you mentioned this, but I have forgotten it already. Peter Johnson 37:55 - 38:06 You think that phase one, the tiny houses, would probably be completed in March of 2021 and ready to operate. Ronald Filmer 38:07 - 38:10 Work, Our target is jewelry. **Ronald Filmer** 38:10 - 38:11 June. [speaker unknown]: 38:13 - 38:13 Oh. Joe

38:15 - 38:17 That's provided you get financing. Joe 38:17 - 38:18 Is that correct? **Ronald Filmer** 38:18 - 38:18 Right. **Ronald Filmer** 38:22 - 38:23 Of course, one. Ronald Filmer 38:24 - 38:32 When we did that coven Addendum, we were targeting and hope to having the funding in place, by the end of the year. Ronald Filmer 38:32 - 38:46 Mean, one of the reasons we've held up so long to come to you guys with this situation, is that I was hoping I was going to come here, holding up a bank approval, or at least a home at home. **Ronald Filmer** 38:46 - 38:57 You know, a conditional approval, much more of that process moving along, and we wanted to get treated before them. **Ronald Filmer** 38:57 - 39:00 It shows we could relative to that its expiration date. Chet Burton 39:08 - 39:18 Sandi, are you planning on making a similar presentation to the jurisdictions had any contact with him at all? **Ronald Filmer** 39:19 - 39:23 I have not while we've been in touch with the village, but other than that, though. Chet Burton 39:25 - 39:27 And what's their response? **Ronald Filmer** 39:29 - 39:39 Well, everybody's impatient, given what's happened, They've seen this before, way before I was involved with this, what was going to be done and when it was going to be done. **Ronald Filmer** 39:39 - 39:44 And then all these things that have happened delay the situation. Ronald Filmer

39:45 - 40:01

Um, the, the joint planning board was very positive with a very strong we want to help you do this thing, get off the ground and get going, which is very much what you hear when you talk to No? **Ronald Filmer** 40:03 - 40:04 Public officials. Ronald Filmer 40:04 - 40:08 People wish it on the streets, so to speak and own the informal conversations. **Ronald Filmer** 40:08 - 40:11 They want to, they want to get it going. **Ronald Filmer** 40:12 - 40:13 And they know that. Ronald Filmer 40:18 - 40:26 Joe is, so always trying to do it, but all the things that have happened have delayed it for all these years. Ronald Filmer 40:28 - 40:40 But we haven't, we haven't had any direct, you know, formal contract met that, you know, I am an agenda, village board meeting, or school board meeting, so on and so forth. Ronald Filmer 40:40 - 40:40 Oh. [speaker unknown]: 40:47 - 40:57 I don't know if you know the answer, but in fact, the Board wants to say to suspend or terminate the pilot is a way that yes, in fact, financing was secured. Chet Burton 40:57 - 41:01 At a later point, the pilot could be renewed or. **Ronald Filmer** 41:04 - 41:17 Short answer is, Yes, I have talked to the attorney and nationally we came to a conclusion because it watch It is **** probably be best served to end the pilot. Ronald Filmer 41:19 - 41:22 And then what if we got started and start all? Ronald Filmer 41:23 - 41:27 There'll be a clear, very clear definitions timeframe. Ronald Filmer 41:28 - 41:31

Here we are, but you know, but then you can go back at it. **Ronald Filmer** 41:32 - 41:33 Fortunately. **Ronald Filmer** 41:33 - 41:35 The bad part about it, obviously. Ronald Filmer 41:37 - 41:38 Time there. **Ronald Filmer** 41:44 - 41:45 You know. Ronald Filmer 41:45 - 41:49 What do you deal with that recapture if you had the first pilot sales? Ronald Filmer 41:51 - 41:54 Which really, probably the worst, worst thing. **Ronald Filmer** 41:56 - 42:00 Whether you can hold that an escrow, going. Ronald Filmer 42:02 - 42:03 On, you. **Ronald Filmer** 42:06 - 42:07 Have to pay back. **Ronald Filmer** 42:08 - 42:11 That's, that's the last major issue. Chet Burton 42:13 - 42:13 If you. **Ronald Filmer** 42:13 - 42:15 Can do, you can do you. Chet Burton 42:18 - 42:22 Discuss that at all with the lawyers, in terms of holding an escrow. **Ronald Filmer** 42:25 - 42:27 That scenario Chad, I did not get. **Ronald Filmer** 42:27 - 42:31 I didn't go that far wasn't something I thought Maybe I thought about after the fact.

Ronald Filmer 42:32 - 42:38 After our discussion with Joe, certainly can do that no, I can go back at that. Chet Burton 42:39 - 42:40 So, if I understood. **Ronald Filmer** 42:40 - 42:41 Well. Chet Burton 42:41 - 42:56 Understood, I understood you correctly, if the pilot is restarted, then it would start from, as far as the Sales Tax, and paying back the taxes that, that would begin over again. Chet Burton 43:00 - 43:04 That wouldn't be added on to what's there now, that would be gone. **Ronald Filmer** 43:04 - 43:09 Actually negotiate or, come up list a new pilot. **Ronald Filmer** 43:09 - 43:18 Whether between the municipalities into developer you agree to another 10 years, or 15 years, um, you would start over. Ronald Filmer 43:18 - 43:27 So, what essentially, it would be, even though you can consider as sort of an extension with a break, I guess, it would really be a new pilot with new terms. Chet Burton 43:28 - 43:29 Whether they be the. **Ronald Filmer** 43:29 - 43:37 Same term, similar terms, or which in which could benefit everybody and that park. Ronald Filmer 43:37 - 43:44 But everybody, because, you know, more of a timeframe erm, still don't know the total benefit versus cost of this book. **Ronald Filmer** 43:46 - 43:50 That does have a potential benefit to it, to the developer. Ronald Filmer 43:51 - 43:53 But all the municipalities will certainly have to integrate. Chet Burton 43:57 - 43:59 Your thoughts on that, Sandy?

Ronald Filmer 44:00 - 44:04 No, I'm just trying to get my head around it, so to speak. **Ronald Filmer** 44:05 - 44:10 Um, I don't really know all the options. Ronald Filmer 44:10 - 44:11 I like, Ron. **Ronald Filmer** 44:11 - 44:18 I've thought, you know, if you will, sat and thought and lost sleep over, what are the possibilities? **Ronald Filmer** 44:19 - 44:19 Um. wanda 44:22 - 44:23 I. **Ronald Filmer** 44:23 - 44:36 Know that it's becomes very difficult if we hit the end of the year and go up from basically 8000 to 50,000 in terms of, um, real estate costs, tax bonds. **Ronald Filmer** 44:38 - 44:46 And I know that if we have to pay full sales tax on the various, no construction. Peter Johnson 44:46 - 44:48 Supplies so. **Ronald Filmer** 44:48 - 44:49 On and so forth. **Ronald Filmer** 44:49 - 44:51 And that's retroactive. **Ronald Filmer** 44:51 - 44:52 That's that. **Ronald Filmer** 44:52 - 44:55 That's not something I I've really loved. **Ronald Filmer** 44:55 - 45:06 So, it's, um, I keep thinking of alternatives, like, you know, the kinds of things like, OK. **Ronald Filmer** 45:07 - 45:13

Will give an extension, provided you complete X, Y, and Z on this, on such and such, a by such and such a date? **Ronald Filmer** 45:15 - 45:15 Um. **Ronald Filmer** 45:17 - 45:29 If you think about doing that, please don't make it June, because for phase one, because with the bank situation, I don't think we're, I just don't, I don't have confidence in that, that target date anymore. **Ronald Filmer** 45:30 - 45:46 But, if you said we had to, we had to have phase one opened by the end of, of 21, um, and content, you know, then, it would be in a situation that I'm sure, I hope that would be able to deal with that. **Ronald Filmer** 45:47 - 45:53 But that's one of those words, you think about them, You think about all the various options. **Ronald Filmer** 45:54 - 45:56 That doesn't meet everybody's needs. **Ronald Filmer** 45:57 - 45:58 It's tough. Joe 46:00 - 46:09 Sandy, the, uh, These tiny houses are, according to you guys is going to be personal property because they're going to be on wheels. Joe 46:09 - 46:09 Correct? Joe 46:11 - 46:13 So, that, If that's. Chet Burton 46:13 - 46:14 So, that. Joe 46:14 - 46:19 Means that there is potentially a lot of sales tax involved in that. Joe 46:19 - 46:21 Wouldn't that be so also? **Ronald Filmer** 46:22 - 46:22

Yes. Joe 46:22 - 46:23 What's, what? Joe 46:23 - 46:30 What I'm wondering is how much the sales tax exempt sales tax part of this is worse. Joe 46:30 - 46:34 Because I don't know, Ryan, if we can if we could start if we wanted to. Joe 46:34 - 46:35 If we could. Joe 46:35 - 46:43 We could fashion pilot it says that says, I'll tell you what will will keep the real estate taxes the way they are. Joe 46:43 - 46:47 But we will extend this pilot with respect to sales taxes. Joe 46:48 - 46:59 With that accomplishes is that if there is no financing, they kind of be any tiny houses so that we, as an organization, are not losing anything. Joe 46:59 - 47:04 Oh, I'm sorry that the jurisdictions are not losing anything. Joe 47:05 - 47:07 So that's what I'm wondering about. **Ronald Filmer** 47:09 - 47:11 That's one of the options I've thought about. **Ronald Filmer** 47:11 - 47:12 But I just don't know. Ronald Filmer 47:12 - 47:21 You know, I don't we have to it seems to me like there's all kinds of things in terms of conditions and possibilities and. **Ronald Filmer** 47:24 - 47:26 Would have to figure out something that status. **Ronald Filmer** 47:26 - 47:27 I mean, that is 1.

Ronald Filmer 47:28 - 47:33 1 thing that makes sense that you're talking about the tiny houses since the purchase of the tiny announces something in the order. **Ronald Filmer** 47:34 - 47:38 I don't know, \$665,000, I don't have a specific figure. **Ronald Filmer** 47:39 - 47:41 That's a That's a chunk of 8%. **Ronald Filmer** 47:41 - 47:43 That's a chunk of sales, that has no question about it. Ronald Filmer 47:45 - 47:45 Um. **Ronald Filmer** 47:47 - 48:03 But, there's no question that if they're the real thing, you know, the numbers for the real estate taxes master, the pilot as it exists, and they do walk from, like I said, about 8000 to about 50,000. **Ronald Filmer** 48:09 - 48:16 But, hopefully, that would be, even if that, that would only be for a year and a sense of then, your Phase one opened lattes. **Ronald Filmer** 48:17 - 48:23 That's going to be a stiff thing when operated by this the budget is going to be the base. [speaker unknown]: 48:36 - 48:36 Yes. Chet Burton 48:42 - 48:45 So, what's your recommendation sandys, you've been involved with this? Chet Burton 48:45 - 48:46 You know where it's at? **Ronald Filmer** 48:49 - 48:56 Well, I've gotta be honest, My recommendation would be, much of it depends on the relationship with the bank. **Ronald Filmer** 48:57 - 48:59 We get that loan. **Ronald Filmer** 48:59 - 49:04

I would say, Forget it relatively promptly. **Ronald Filmer** 49:04 - 49:14 And on now, as I've learned in this process, if that was it, Yes, now, we still wouldn't have the final approval, or something like March. **Ronald Filmer** 49:14 - 49:16 That's just the gap's maybe, maybe February. Ronald Filmer 49:16 - 49:24 But, you know, something like that, because, there's so many levels of approval that it has to, has to go on. Ronald Filmer 49:25 - 49:28 But, we, um. Ronald Filmer 49:31 - 49:37 A three year extension would obviously give us room to do all that kind of stuff. **Ronald Filmer** 49:37 - 49:46 I mean, I'm trying to this whole series of other things that he's, he's given me three major tasks to deal with, the pilot and the, and the loan are two of them. **Ronald Filmer** 49:47 - 49:48 There's four now. **Ronald Filmer** 49:48 - 49:49 Anyway. **Ronald Filmer** 49:51 - 49:56 Um, The, so I Making a recommendation. Ronald Filmer 49:56 - 49:58 I mean, I gotta be honest. **Ronald Filmer** 49:58 - 50:09 I think this thing the thing to do is I have basically, a more or less, I think. **Ronald Filmer** 50:14 - 50:15 My view. **Ronald Filmer** 50:19 - 50:22 Figure out with. **Ronald Filmer** 50:24 - 50:25 Your order.

Ronald Filmer 50:27 - 50:31 Can get your SCADA the conversation and one of us. Ronald Filmer 50:37 - 50:38 Work out. **Ronald Filmer** 50:40 - 50:41 I did not bring. **Ronald Filmer** 50:43 - 50:44 Cash? **Ronald Filmer** 50:44 - 50:45 Flow. **Ronald Filmer** 50:45 - 50:46 Here is. **Ronald Filmer** 50:49 - 50:50 Done. **Ronald Filmer** 50:52 - 50:55 I don't like to share those with less because it shows. Ronald Filmer 50:58 - 50:58 Me? **Ronald Filmer** 51:03 - 51:07 Sit down and figure out, that's pretty. Ronald Filmer 51:10 - 51:22 Benefits everybody, I mean, obviously, ultimately, you can get through this process having open and having the employee's strength is. **Ronald Filmer** 51:31 - 51:33 That as faculty, currently. **Ronald Filmer** 51:39 - 51:41 That's not a very clear recommendation. **Ronald Filmer** 51:50 - 51:53 Mean, the easiest thing, obviously, for you. **Ronald Filmer** 51:54 - 51:55 That's your Extension.

Ronald Filmer 51:59 - 52:02 I can do is, they said, I have to say. **Ronald Filmer** 52:03 - 52:06 It was a, tell them. **Ronald Filmer** 52:08 - 52:09 Your story? **Ronald Filmer** 52:15 - 52:21 Yeah, I mean, just to throw at it, I think at this point, we have no time left, But to go to town. **Ronald Filmer** 52:25 - 52:35 See what they say, where we're at today, and then, you know, obviously we can get reaction, is. **Ronald Filmer** 52:36 - 52:39 I can actually send out the reaction network like for that. **Ronald Filmer** 52:42 - 52:44 They've gotta take it from there and then have more meetings. Ronald Filmer 52:47 - 52:49 Mika, I've gotta get there, gotta get their feelings. Ronald Filmer 52:51 - 52:52 I mean, I think I did. [speaker unknown]: 52:54 - 52:54 Yeah. Sarah Nickle 52:55 - 53:01 In the best interests of the IDA, what's more cost effective, starting a new pilot or extending. **Ronald Filmer** 53:05 - 53:07 We're probably extending it. Ronald Filmer 53:07 - 53:10 Natural gas without figuring it out, in others. **Ronald Filmer** 53:14 - 53:14 Yeah. **Ronald Filmer**

53:16 - 53:20 I don't know, it's a good question. Ronald Filmer 53:21 - 53:22 Little figures. Chet Burton 53:26 - 53:26 Yes. Peter Johnson 53:29 - 53:31 Do we have to extended for three years? Peter Johnson 53:31 - 53:32 Can. Chet Burton 53:32 - 53:33 You know. Peter Johnson 53:33 - 53:34 Many uncertainties here. Peter Johnson 53:35 - 53:38 Could we extend it for a year and, uh. Peter Johnson 53:39 - 53:42 Continue to monitor the bank loan situation. Peter Johnson 53:43 - 53:46 The progress of the vaccine uncoated. Peter Johnson 53:47 - 53:51 Whether or not tourism from South Korea Revives. Peter Johnson 53:51 - 54:00 How the tiny houses begin to work out, I think, may be a shorter extension, might be the, the best thing to consider right now. Chet Burton 54:01 - 54:02 Yeah. Chet Burton 54:02 - 54:03 I was thinking the same thing theater. Chet Burton 54:06 - 54:15 My thoughts were along the line, that if the bank loan doesn't come in, that creates a whole other set of circumstances.

Ronald Filmer 54:16 - 54:16 Yeah. Chet Burton 54:18 - 54:25 The temporary extension that would be realistic in terms of getting the bank loan. Chet Burton 54:26 - 54:30 Then it might become clear on a long term extension to complete the project. Chet Burton 54:31 - 54:32 I don't know. wanda 54:32 - 54:33 Drives at all. wanda 54:33 - 54:41 I mean, that that has to be before the one, I mean, we've got all those other things out there, but the money and the money didn't happen. Joe 54:44 - 54:45 I agree. wanda 54:46 - 54:54 Hmm, hmm, have we extended this before, I know we've talked about it and less, but have we been extended before? wanda 54:57 - 54:57 How long? wanda 54:57 - 54:58 How many times? **Ronald Filmer** 55:00 - 55:01 I want to say twice. **Ronald Filmer** 55:03 - 55:05 The last one obviously has been a. wanda 55:08 - 55:09 Yeah, right. Ronald Filmer 55:10 - 55:13 Deletion a year to bring us to this point. Ronald Filmer 55:14 - 55:16

There was a shorter term one before that. wanda 55:17 - 55:18 2, two times. Chet Burton 55:22 - 55:46 The difference this time though, is it, Sandy's bringing some knowledge that we didn't have before and has a much clearer picture in terms of what shows build a two, complete this project, is and what the conditions are that need to be met in order for that to happen? Chet Burton 55:47 - 55:48 We didn't have that before. Chet Burton 55:50 - 55:53 So it gives us a little bit more to work with. Joe 55:54 - 55:58 Before was terrible because we had such a site visit. Joe 55:59 - 56:09 Remember Wanda and they were construction workers without hard hats that, I mean, it was it, for example, that there were three all over the place. Joe 56:09 - 56:12 So, I mean, that's, that's got to be clear it up. Joe 56:12 - 56:13 I mean, no. wanda 56:15 - 56:17 What information is work? wanda 56:17 - 56:19 More concrete than before? wanda 56:19 - 56:26 It's been a lot of dreams before, know, on and on, but it seems like Sandy has brought it a little bit more into us. wanda 56:28 - 56:36 Again, the money is what's going to drive this, so, I mean, that's Dan, and I have talked, and, you know, it's got to, gotta make it happen somehow. Ronald Filmer 56:39 - 56:42 In terms of the possibility of a shorter extension? **Ronald Filmer**

56:44 - 57:01

I would think Given our current circumstances, and, I mean, all of us, they, the covert and what's happening with the kogod, and um, and the bank situation is we extended for two years? **Ronald Filmer** 57:01 - 57:02 Instead of three? Ronald Filmer 57:02 - 57:09 It would seem to me that that would get us to, Oh, I have no problems with. **Ronald Filmer** 57:10 - 57:13 The tax is going up once we get into phase two. Ronald Filmer 57:14 - 57:25 In terms of operations, because I've worked with the figure's enough to know that once you get into phase two, it's amazing How profitable that place could be. Ronald Filmer 57:25 - 57:29 Even if, I mean, sometimes, you know, all those things go, you've got them. **Ronald Filmer** 57:29 - 57:38 This is the figures and you say, well, what would happen if, instead of having 100 hundred visitors a day, you tried it at 60? Ronald Filmer 57:39 - 57:42 And it's still very profitable. Ronald Filmer 57:42 - 57:45 I mean, but it's getting, it's phase two. **Ronald Filmer** 57:45 - 57:46 I mean, I gotta be honest. **Ronald Filmer** 57:46 - 57:53 There is a sense in which, when we first went through this process, I wasn't nearly as involved at that point. **Ronald Filmer** 57:53 - 57:58 But when they first went through this process, switching to this phase one, phase two approach. **Ronald Filmer** 57:59 - 58:15 Um, I looked at the figures and I said, you know, we'll just make a whole lot more sense if you just go ahead, all the way to phase two, and doing it and opening up when, when

you saw already and covitz out of the picture.

Ronald Filmer 58:15 - 58:16 But. **Ronald Filmer** 58:18 - 58:20 You want to do something and you want to get it. **Ronald Filmer** 58:21 - 58:27 I gotta be honest, my only reason for getting involved this, I've been retired for 12 years, 15 years, or something like that. **Ronald Filmer** 58:27 - 58:34 The only reason I got into on this at all is because I've worked with Sharon Springs for years and I want to see this thing happen. Ronald Filmer 58:35 - 58:44 And, so, I got asked to do so, a few minor things, and then you can't see a thing, but, you know, the cast. **Ronald Filmer** 58:44 - 58:46 The thing, and I hope it's set, and. Peter Johnson 58:47 - 58:48 Yeah. **Ronald Filmer** 58:49 - 58:53 To do, here I am, losing sleep over it. **Ronald Filmer** 58:53 - 59:09 But, anyway, if we had two years that would give us, you know, so it still ran until the end of 2002, we should be knock on wood, and knock on wood, it should be, we should be through. **Ronald Filmer** 59:10 - 59:11 We should have one. Ronald Filmer 59:11 - 59:13 We should have phase two open. **Ronald Filmer** 59:14 - 59:19 With all the things that happened with projects, the target is the spring of 22. **Ronald Filmer** 59:19 - 59:30 So, maybe it might be the summer of 2002, what we should be, we should be open, and then the revenue is there to take whatever increase, It's come our way. [speaker unknown]:

59:35 - 59:37 There's gotta be some increases anyway. [speaker unknown]: 59:37 - 59:44 Even if the pilot was continuing, I mean, it's gonna go up into the forties, as opposed to suddenly a under \$8000. **Ronald Filmer** 59:46 - 59:48 Yep, it goes up to 48 and change. Ronald Filmer 59:49 - 59:49 Right. Joe 59:51 - 01:00:01 Sandy, what do you know that when they go for financing, that the banks are as convinced as you are, that this is going to be very, very profitable, and phase two? Ronald Filmer 01:00:02 - 01:00:04 I don't know. **Ronald Filmer** 01:00:04 - 01:00:14 I can't answer that question because I haven't had enough feedback from the feedback from the banks, what they're reading of this. **Ronald Filmer** 01:00:21 - 01:00:29 I mean, to go along with Jeff's comment to me, is the extension just to extend the pilot and the date you get this complete. **Ronald Filmer** 01:00:30 - 01:00:32 Where's it also adjust that taxpayer? **Ronald Filmer** 01:00:35 - 01:00:36 There's a text. **Ronald Filmer** 01:00:36 - 01:00:38 In other words, as a taxpayer, you're going to stay the same. **Ronald Filmer** 01:00:44 - 01:00:47 A question, I guess for me. **Ronald Filmer** 01:00:49 - 01:00:51 Valid law, or wasn't very good. Chet Burton 01:00:57 - 01:01:00 One was just an extraordinary extension up, Ron. **Ronald Filmer**

01:01:02 - 01:01:03 December 31st. Chet Burton 01:01:04 - 01:01:05 December 31st. Joe 01:01:09 - 01:01:12 So we have to have an answer by December 31st. Joe 01:01:12 - 01:01:14 Is that right for an extension? Ronald Filmer 01:01:16 - 01:01:17 It would be a good idea. Ronald Filmer 01:01:18 - 01:01:19 I don't know. **Ronald Filmer** 01:01:19 - 01:01:21 That Got a great answer. Ronald Filmer 01:01:21 - 01:01:21 Y'all. Joe 01:01:22 - 01:01:22 Wonderfully. Ronald Filmer 01:01:23 - 01:01:24 Put go into January. Ronald Filmer 01:01:24 - 01:01:28 The only difficulty is tax bills are going to be coming out January first. **Ronald Filmer** 01:01:29 - 01:01:41 I mean, as far as the sales tax go on a day to meet, we can, you know, I don't see how are we going to do a gallery difficult is the farther you go, and, you know, the bill, the tax bill has gone out. **Ronald Filmer** 01:01:42 - 01:01:43 And if we were to add to help. [speaker unknown]: 01:01:46 - 01:01:48 Probably before January first. wanda 01:01:48 - 01:01:50 Quite honestly, yeah.

wanda 01:01:50 - 01:01:50 The. **Ronald Filmer** 01:01:50 - 01:01:51 Friday, Friday. **Ronald Filmer** 01:01:51 - 01:01:52 But they wouldn't go out for our pilot. **Ronald Filmer** 01:01:56 - 01:02:02 So, you know, you probably have that 30 day grace period before you pay them. **Ronald Filmer** 01:02:02 - 01:02:05 You know, the end of, january third of February second or whatever. Ronald Filmer 01:02:05 - 01:02:06 Um. **Ronald Filmer** 01:02:08 - 01:02:11 You know, like, she could probably use a little bit of time for that. **Ronald Filmer** 01:02:12 - 01:02:15 It would be best if we could try and do it before and in December. wanda 01:02:15 - 01:02:17 Let's just get it done before the end. wanda 01:02:17 - 01:02:20 You got the holidays and all that, so let's just get. **Ronald Filmer** 01:02:21 - 01:02:25 So, I do think you can probably, it probably will have to go into January a little bit. **Ronald Filmer** 01:02:26 - 01:02:29 The further less, less far into it, the better. wanda 01:02:30 - 01:02:30 Mmm hmm. **Ronald Filmer** 01:02:31 - 01:02:42 So, right now, we have time to hear all the boards December meetings, as long as we talk to them the next week to week, know, they'll still have time to bring it to their board. **Ronald Filmer** 01:02:46 - 01:02:46 See.

Peter Johnson 01:02:48 - 01:02:59 Alright, so who, who will you have to talk with Sharon Springs and the town of Sharon, obviously, is the county involved in a school district, or. Ronald Filmer 01:02:59 - 01:03:00 The. **Ronald Filmer** 01:03:00 - 01:03:02 School is that they're both about the school is involved. **Ronald Filmer** 01:03:04 - 01:03:09 The county really, that, Sandy, you know, the local supervisor, in this case, Sandy, Makeup? wanda 01:03:11 - 01:03:11 Break through the. **Ronald Filmer** 01:03:11 - 01:03:12 County. Ronald Filmer 01:03:13 - 01:03:13 No. **Ronald Filmer** 01:03:14 - 01:03:16 As far as the representative, the whole board? Ronald Filmer 01:03:17 - 01:03:19 So, essentially, it's all four districts. **Ronald Filmer** 01:03:20 - 01:03:23 Sandy, Sandy is the one for the two out of four. wanda 01:03:24 - 01:03:25 Hmm, hmm. Peter Johnson 01:03:30 - 01:03:34 Well, I guess, I can live with Sandy Suggestion of two years. Peter Johnson 01:03:34 - 01:03:37 I think, aye. Peter Johnson 01:03:38 - 01:03:39 Are acting negatively. Peter Johnson 01:03:40 - 01:03:45

Mike, be a nail in the coffin here and I think there's enough hope. Peter Johnson 01:03:46 - 01:03:50 It's just it's you know, this is an extraordinarily uncertain time. Peter Johnson 01:03:50 - 01:03:51 We just don't. Peter Johnson 01:03:51 - 01:03:57 We're not going to know the answer to some of these things until time has passed. wanda 01:03:57 - 01:03:58 So. Peter Johnson 01:03:58 - 01:04:02 I can live with it with a two year extension. Joe 01:04:04 - 01:04:05 If the tab. Joe 01:04:05 - 01:04:11 If the jurisdictions agree, the jurisdictions have any problem, I could live with it. Ronald Filmer 01:04:13 - 01:04:17 If they don't get funding, I mean, unless they come up with the option that. Ronald Filmer 01:04:17 - 01:04:18 Joe presented. Ronald Filmer 01:04:19 - 01:04:19 Another investor. **Ronald Filmer** 01:04:19 - 01:04:23 I mean, it just can't go anywhere in my eyes. wanda 01:04:24 - 01:04:24 We can't. Ronald Filmer 01:04:27 - 01:04:27 Machine. Chet Burton 01:04:29 - 01:04:29 Knowing that. **Ronald Filmer** 01:04:29 - 01:04:33 That went on within the, within the SSI group.

Ronald Filmer 01:04:34 - 01:04:42 If we don't get the funding, and we have to figure out how to bring in another investor, I'm afraid that's going to end up on my desk and I'm going to go crazy. Peter Johnson 01:04:43 - 01:04:43 Yeah. wanda 01:04:46 - 01:04:55 Ok, and you definitely should know, Certainly within a year, whether or not you're going to get the funding or less, Yeah. Ronald Filmer 01:04:55 - 01:04:56 Yeah. **Ronald Filmer** 01:04:56 - 01:04:56 Yeah. **Ronald Filmer** 01:04:56 - 01:04:56 Absolutely. Chet Burton 01:04:58 - 01:05:06 So, I thought, it'd be a year or less, not two years, if we're going to go that route. Chet Burton 01:05:09 - 01:05:11 I suppose I was taking the along the same thing. Chet Burton 01:05:12 - 01:05:19 No more along the lines of what's realistic to know when the funding would come through. Chet Burton 01:05:21 - 01:05:34 Six months, or whatever it is, That would not change anything, and we could do a temporary extension until then and then extend it for whatever amount of time we have to. **Ronald Filmer** 01:05:36 - 01:05:48 Well, I don't know, I don't know how, haven't haven't looked, not read and engage here, but haven't looked at the at the the Pilot file it books, you know, that's this thick. **Ronald Filmer** 01:05:49 - 01:06:07 Um, I don't know, and I know I'm not familiar with possibilities in terms of pilot agreements, but I wonder if there isn't some way to, say, extend it for a year, and if the funding is in place, by the end of that year, we extend it for one more year. **Ronald Filmer** 01:06:07 - 01:06:21

Because, you gotta remember that, um, when you get, when you get the funding approval, when you, when you get started on construction, you got to spend, get Phase one going. **Ronald Filmer** 01:06:21 - 01:06:36 It's gotta take a minimum of 3 or four months, Maybe three months, but that's, that's, It's at least that, and as they get phase to open and make those changes, there's a period of time with that, too. **Ronald Filmer** 01:06:36 - 01:06:38 And I don't know what exactly the time schedules. **Ronald Filmer** 01:06:40 - 01:06:54 But I'm worried about this when he said, Just chill just all one year, And then we can be in the situation where we're barely getting into operations. **Ronald Filmer** 01:06:54 - 01:06:55 I don't know. **Ronald Filmer** 01:06:55 - 01:06:56 I mean, yes. **Ronald Filmer** 01:06:57 - 01:06:59 I'm, my target is still. **Ronald Filmer** 01:06:59 - 01:07:07 Our target is still June, but given this Fineness funding situation. Ronald Filmer 01:07:09 - 01:07:14 It can, even if we, as as, as Wanda had warned me, you know. Ronald Filmer 01:07:15 - 01:07:27 Even if they were ready to say yes, in the next two weeks, we probably not, having, we can start doing a construction until something on the order of March or April. wanda 01:07:28 - 01:07:35 Yeah, I would say aggressively and I could be could be up to six months, even, you know, to get the approval that all this stuff gets closing. **Ronald Filmer** 01:07:36 - 01:07:39 And there's, on, any number of these things are taking forever. **Ronald Filmer** 01:07:39 - 01:07:48 A separate, separate situation, entirely Personal stuff, but where I've been waiting for almost a year on an IRS action. Ronald Filmer

01:07:49 - 01:07:50 So long story. Ronald Filmer 01:07:50 - 01:07:58 But, but the point is that all of the government offices are taking even more than they ever did to get these various things through. **Ronald Filmer** 01:07:58 - 01:08:03 And, of course, if you're doing SBA, that's the level of approval that you have to get, as well. Ronald Filmer 01:08:05 - 01:08:11 But at least, the board would have something tangible to hold on to. **Ronald Filmer** 01:08:12 - 01:08:14 The state comes back and says, well, why you're extending. **Ronald Filmer** 01:08:14 - 01:08:23 At least the board would have a tangible item here saying that there is funding that will allow this project to come to an end here, hopefully, in a short time. **Ronald Filmer** 01:08:25 - 01:08:45 Well, perhaps you could do something like, say, OK, Um, in one act, and I don't, Again, I don't know these regulations that well, but, in one act, you say, OK, we'll extend that for two years with the condition that you have financing in place, no later than the end of 21. Ronald Filmer 01:08:47 - 01:08:54 And then, if we don't have the funding in place by the end of 21, you say, Well, you didn't do it. **Ronald Filmer** 01:08:57 - 01:08:58 I can get to that. **Ronald Filmer** 01:08:59 - 01:09:00 That was your desire. **Ronald Filmer** 01:09:01 - 01:09:03 I think a condition of Barbie works best. **Ronald Filmer** 01:09:06 - 01:09:13 But either way, it's obviously time to, you know, see what the municipality's law first would agree to. Chet Burton 01:09:15 - 01:09:16 Yeah. Chet Burton

01:09:16 - 01:09:18 We have to have something going into them, Ron. Chet Burton 01:09:19 - 01:09:22 I think I liked that last recommendation. Joe 01:09:22 - 01:09:23 Me, Too. Chet Burton 01:09:24 - 01:09:34 Where we extend it for two years with the condition that funding is received by a specific time at the end of 2021. Chet Burton 01:09:36 - 01:09:38 And then the pilot will end. **Ronald Filmer** 01:09:40 - 01:09:40 Yeah. **Ronald Filmer** 01:09:40 - 01:09:48 That makes and I think that that's that, like I said, it's finding something, there's a benefit for everybody involved, and I think that might be it. wanda 01:09:50 - 01:09:58 I don't really think one-year would do any good because you know, just this funding alone is going to, it's going to get you well into two thousand twenty one. wanda 01:09:58 - 01:10:01 And I will be back here having this same conversation again. wanda 01:10:01 - 01:10:02 I believe. **Ronald Filmer** 01:10:03 - 01:10:03 Prep. **Ronald Filmer** 01:10:04 - 01:10:05 December 21. wanda 01:10:05 - 01:10:06 Hmm hmm. wanda 01:10:06 - 01:10:06 Hmm. Joe 01:10:08 - 01:10:09

I like that. Joe 01:10:09 - 01:10:10 I liked that to chat. Joe 01:10:10 - 01:10:14 I last thing about extending it for two years. Joe 01:10:14 - 01:10:18 Contingent on getting funding by the end of 2021. Joe 01:10:19 - 01:10:26 And bringing that, this is bringing that to the municipalities and say, Look, this is what we came up with, what do you think? Joe 01:10:27 - 01:10:30 Give, giving them a baseline to make a decision. Joe 01:10:31 - 01:10:33 And I think that's a reasonable baseline. Peter Johnson 01:10:35 - 01:10:36 I agree. wanda 01:10:37 - 01:10:41 This is all contingent on having all the approvals from the municipalities. wanda 01:10:41 - 01:10:42 Correct. **Ronald Filmer** 01:10:42 - 01:10:42 Yeah. **Ronald Filmer** 01:10:42 - 01:10:42 Yeah. wanda 01:10:48 - 01:10:49 I like it. **Ronald Filmer** 01:10:51 - 01:10:52 All right. **Ronald Filmer** 01:10:52 - 01:10:53 That's, that's what I'll go with. Peter Johnson 01:10:56 - 01:10:56

Millimeters. Peter Johnson 01:10:57 - 01:10:59 Do you, do you need a resolution for this? Ronald Filmer 01:10:59 - 01:11:00 Right? **Ronald Filmer** 01:11:00 - 01:11:02 At this point, I, Peter, I do not thanks. **Ronald Filmer** 01:11:02 - 01:11:04 All of this will be able to manage that way. **Ronald Filmer** 01:11:05 - 01:11:08 Um, because we don't want to go at this point anyway. Peter Johnson 01:11:09 - 01:11:10 Ok, very good. Ronald Filmer 01:11:11 - 01:11:15 Probably have to, you know, good or bad will have to come back maybe, maybe three weeks, a week before Christmas. Ronald Filmer 01:11:15 - 01:11:16 At the end of that. Ronald Filmer 01:11:16 - 01:11:22 You know, maybe the date there's often are 70 or whatever we get are really the following way. **Ronald Filmer** 01:11:24 - 01:11:26 Hopefully by that I should have an answer within this valleys. **Ronald Filmer** 01:11:27 - 01:11:28 The only the only the only. Joe 01:11:29 - 01:11:29 Gray. **Ronald Filmer** 01:11:29 - 01:11:35 Area there is waters with the extension we're really extending the pilot out. **Ronald Filmer** 01:11:35 - 01:11:36 What is that? **Ronald Filmer**

01:11:37 - 01:11:43 Is that agreed upon, current, agree upon tax, bill going to remain the same? Ronald Filmer 01:11:45 - 01:11:49 Which means, obviously, January 20th, January is going to drop. Ronald Filmer 01:11:52 - 01:11:55 I guess it's kind of a question, saying, you know, the answer. Ronald Filmer 01:11:56 - 01:12:10 I don't oh, so he's going to have to go back to the owner and check that part out, but we'll keep, you know, I'll keep everybody abreast of what Sandy find out, and then go from there. **Ronald Filmer** 01:12:10 - 01:12:11 Clarify for me. Ronald Filmer 01:12:12 - 01:12:12 What do you mean? Ronald Filmer 01:12:12 - 01:12:18 And I've gotta go back to show, ask, right now the pilot, if we don't end a pilot. Ronald Filmer 01:12:20 - 01:12:28 And we extend it, as is, the tax payments in the agreement go up as schedule, right? Ronald Filmer 01:12:28 - 01:12:32 And we just extend your deadline for getting the jobs and investment done, right? **Ronald Filmer** 01:12:32 - 01:12:34 Oh, that's one. Ronald Filmer 01:12:34 - 01:12:35 So that's the solution. Peter Johnson 01:12:35 - 01:12:35 The. Ronald Filmer 01:12:36 - 01:12:49 Solution is to extend it with a change in a pile of famous, which is certainly going to be a harder thing to do, but if that's what SSI is asking, or, I guess, is what I'm saying. **Ronald Filmer** 01:12:49 - 01:12:50 We'll put it this way. Ronald Filmer 01:12:52 - 01:12:54

I would love to have it that we basically. **Ronald Filmer** 01:12:56 - 01:12:57 Just fiction. Ronald Filmer 01:12:58 - 01:13:22 When you look at the table of real estate taxes, it's It goes, you know, 7076 again, and it goes up maybe 800 or one thousand dollars a year and then No fish coming in here that is as of um, as of December 31st, they go off to 50,000 a year instead of 78. Ronald Filmer 01:13:22 - 01:13:30 You know, I'd very much like to have it be, no, a reasonable increase over what we've been paying. Ronald Filmer 01:13:31 - 01:13:37 That is, at 78, would go to probably 85 or something. **Ronald Filmer** 01:13:37 - 01:13:42 And, you know, the same percentage increase that's been going on, you know, that two year period. Ronald Filmer 01:13:42 - 01:13:45 But, on the other hand, um. **Ronald Filmer** 01:13:47 - 01:13:48 It wouldn't be the end of the world. Ronald Filmer 01:13:49 - 01:14:00 If we had to go to the, the 50, I mean, given how trade things are between now, and getting getting through phase one, that's a big jump. **Ronald Filmer** 01:14:00 - 01:14:11 No, but, on the other hand, if we have to accept that, um, I don't think that, I don't think that's what does, or does not make the project put it that way. Joe 01:14:12 - 01:14:23 Well, I would think that the four municipalities have have planned on, within their budgets for 2021, the projected step up. Joe 01:14:25 - 01:14:26 That's a good point. Ronald Filmer 01:14:27 - 01:14:27 It is. [speaker unknown]: 01:14:30 - 01:14:32

Well, I wouldn't think that that would be an option. [speaker unknown]: 01:14:32 - 01:14:35 Otherwise, we're putting them in behind the eight ball. wanda 01:14:37 - 01:14:46 Up to, how much, Geoff, the 50, or the 85, or whatever that step up was going from the 78, 48, or whatever. **Ronald Filmer** 01:14:46 - 01:14:48 I mean, it's divided far away. Ronald Filmer 01:14:51 - 01:14:57 At this point in the game, I wouldn't think that that would be fair, fair to them. **Ronald Filmer** 01:14:58 - 01:15:00 Because their budgets have all been adopted by now. Joe 01:15:02 - 01:15:06 All have been adopted, I think they had to be adopted the pounds anyway by November 20th. Joe 01:15:07 - 01:15:18 So, the only one that hasn't adopted probably is the is the county, So, I mean, you're, You're? **Ronald Filmer** 01:15:20 - 01:15:21 Already good disadvantage here. Joe 01:15:26 - 01:15:27 It's an excellent point. **Ronald Filmer** 01:15:34 - 01:15:35 Ok, well, then. Peter Johnson 01:15:38 - 01:15:40 That's the quid for the. Peter Johnson 01:15:44 - 01:15:45 Yeah. Ronald Filmer 01:15:45 - 01:15:46 I like that. **Ronald Filmer** 01:15:48 - 01:15:50 Scor, one for Peter, Yeah.

Ronald Filmer 01:15:52 - 01:15:55 Alright, so I have my marching orders to go to the rest Validator. **Ronald Filmer** 01:15:56 - 01:15:57 We're the extension. **Ronald Filmer** 01:15:59 - 01:16:00 Ok. Peter Johnson 01:16:01 - 01:16:02 Very good. **Ronald Filmer** 01:16:02 - 01:16:04 And I appreciate your help. Peter Johnson 01:16:05 - 01:16:07 Dan, thank you, Sandy, for a. Chet Burton 01:16:07 - 01:16:09 Very, very informative. Peter Johnson 01:16:10 - 01:16:10 Yes, sir. **Ronald Filmer** 01:16:15 - 01:16:22 And Ron has all my contact information, if anybody has any comments or any questions, give me a call. **Ronald Filmer** 01:16:22 - 01:16:23 It's. Peter Johnson 01:16:23 - 01:16:23 Ok. Ronald Filmer 01:16:24 - 01:16:29 I'm, I gotta be honest, I lose sleep over this. Ronald Filmer 01:16:29 - 01:16:37 The more people ask questions, the more I know what's going on elsewhere, sodas, no, and try to anticipate what? **Ronald Filmer** 01:16:39 - 01:16:44 What I need to anticipate OK, then I'll let you guys go. Ronald Filmer 01:16:44 - 01:16:45

All right. **Ronald Filmer** 01:16:45 - 01:16:45 Thank. Peter Johnson 01:16:45 - 01:16:46 You. **Ronald Filmer** 01:16:46 - 01:16:52 And for anyone else later about how we, do, you want this? **Ronald Filmer** 01:16:54 - 01:16:55 We're actually. **Ronald Filmer** 01:16:56 - 01:16:56 All. **Ronald Filmer** 01:16:58 - 01:16:59 Ok. **Ronald Filmer** 01:17:02 - 01:17:03 Thanks Scott. wanda 01:17:04 - 01:17:04 Sandy? Chet Burton 01:17:05 - 01:17:05 Sandy? **Ronald Filmer** 01:17:11 - 01:17:16 Ok, gotcha, thanks Nick, OK. **Ronald Filmer** 01:17:21 - 01:17:21 All right. [speaker unknown]: 01:17:24 - 01:17:24 Ok. Joe 01:17:26 - 01:17:27 Moving right along. Ronald Filmer 01:17:28 - 01:17:28 Yeah? **Ronald Filmer** 01:17:31 - 01:17:32 We're doing well here.

wanda 01:17:35 - 01:17:35 We're. **Ronald Filmer** 01:17:35 - 01:17:38 Gonna, I'm gonna belabor the next point. **Ronald Filmer** 01:17:38 - 01:17:50 Next, item, as long as there's one probably, but I'm not gonna, I'm going to try to shortening the solar pilot policy that we're trying to recommend for the IT to have. **Ronald Filmer** 01:17:52 - 01:17:54 Isn't this trend still a work in progress? **Ronald Filmer** 01:17:54 - 01:17:58 I've got it since the last meeting, at least one energy committee meeting. **Ronald Filmer** 01:17:59 - 01:18:01 If not, it's not to, I can't remember the sequence. **Ronald Filmer** 01:18:01 - 01:18:03 And I think I'm invited to another one in a week or two. **Ronald Filmer** 01:18:05 - 01:18:10 The general feeling, and I think Peter Agre is that, the Chair of the Energy Committee. **Ronald Filmer** 01:18:10 - 01:18:13 No one seems to want an absolute dollar amount. **Ronald Filmer** 01:18:14 - 01:18:17 We just want an answer, so we don't really have a problem with that. **Ronald Filmer** 01:18:18 - 01:18:28 However, that would apply to the whole County, and every town, if we put a a dollar amount, an error, and I know there's a, there's a few towns that may accept less than that. **Ronald Filmer** 01:18:28 - 01:18:38 So, I'm trying to work with our journey for options, along with the Chair of the Energy Committee to come up with some solution. **Ronald Filmer** 01:18:38 - 01:18:53 And we thought it would probably before we adopt a policy to determine, we're waiting on an appraisal to be done on a shared project, which the County just sign shop, and in which you get the fellow going for the firm. Ronald Filmer 01:18:54 - 01:19:02

And it should be done within four weeks, which gives us at least more of a basis on what one would be a bridge that, if one were to occur. **Ronald Filmer** 01:19:03 - 01:19:14 So, that, I felt that it might be a good, at least the good point of starting, like, well, this is what it looks like, full tax, at least the assessed value. **Ronald Filmer** 01:19:14 - 01:19:21 And then maybe the 25 per megawatt and flux then, or maybe it's solidified. **Ronald Filmer** 01:19:21 - 01:19:28 We don't know, but until we get that appraisal, we thought that would give us enough more additional information to make a better decision. **Ronald Filmer** 01:19:28 - 01:19:30 So that's kind of where we're at with it. **Ronald Filmer** 01:19:31 - 01:19:36 Peter, there probably be another Energy committee meeting in a couple of weeks, if we want to sit through another one. **Ronald Filmer** 01:19:36 - 01:19:39 Or failure for us, if we're asked to sit through another one. **Ronald Filmer** 01:19:41 - 01:19:48 And, uh, and then I report back as we go along, we're trying to get, you know, theater, and I tried to get out of this circle. **Ronald Filmer** 01:19:48 - 01:20:03 Come up with something we could submit to the towns for there, comment and approve, or, or rejection, or whatever, but we're not quite there yet, so, that's the report on a solar pilot, it's certainly a work in progress. **Ronald Filmer** 01:20:05 - 01:20:15 So, and then next item trying to move on is, uh, our grant program or Covert Money Grant Program, and we. **Ronald Filmer** 01:20:17 - 01:20:22 Didn't have a lot of people respond, but we had three At this point. **Ronald Filmer** 01:20:23 - 01:20:29 If an application in sure Didn't send them out real recently, I think it was yesterday. **Ronald Filmer** 01:20:31 - 01:20:35 To look at and I guess, I'll let her go through. **Ronald Filmer**

01:20:35 - 01:20:38 We're going to take them 1 by 1 in the order they came in. **Ronald Filmer** 01:20:41 - 01:20:42 And it gets go from there. **Ronald Filmer** 01:20:43 - 01:20:47 So, I guess, Sara, if you could talk about the first one whichever order you want to go on. Sarah Nickle 01:20:49 - 01:20:53 The skin, Skidmore Brown LLC sent there is in first. Sarah Nickle 01:20:54 - 01:21:01 The guidelines in the application were written, first, come, first serve, as long as they qualify, They get the money. Sarah Nickle 01:21:02 - 01:21:08 So, we did not put any, you know, local restrictions or conditions in. Sarah Nickle 01:21:08 - 01:21:09 No. Sarah Nickle 01:21:09 - 01:21:13 We went with the basic legislation requirements. Sarah Nickle 01:21:13 - 01:21:17 So, the three that I sent you, they came in that order. Sarah Nickle 01:21:18 - 01:21:20 They're, they're all, they all qualify. Sarah Nickle 01:21:20 - 01:21:27 So, if you feel, I guess we need a nod on each one saying that you approve to go forward with the payments. Chet Burton 01:21:29 - 01:21:31 What does Skidmore Browned do? Chet Burton 01:21:31 - 01:21:33 Share Sarah. Sarah Nickle 01:21:33 - 01:21:35 E goodness. Sarah Nickle 01:21:35 - 01:21:41

Real estate rentals in development, they own score businesses on Main Street Colville scale. Sarah Nickle 01:21:42 - 01:21:51 They're putting in to commercial of businesses in 20 21 In the bottom, the rentals are on the second and third floor. Sarah Nickle 01:21:53 - 01:22:04 So, this PV grant will go towards the, the rentals on the second, and third floor, plus the commercial businesses, once they opened in 20 21. wanda 01:22:07 - 01:22:09 And restaurant, right, Sarah? wanda 01:22:10 - 01:22:11 Yeah, I'm just going to Restaurant. Sarah Nickle 01:22:12 - 01:22:21 I can talk about the first one, You know, because they're part of our micro program, and I think she put an ad in the paper introducing the business last week. Sarah Nickle 01:22:21 - 01:22:24 So, it's a Mexican restaurant. Sarah Nickle 01:22:25 - 01:22:28 And she's actually hiring three people, full-time people. Sarah Nickle 01:22:29 - 01:22:33 So, um, we've already approved or see the microenterprise. Sarah Nickle 01:22:33 - 01:22:35 She's one of our awardees. Sarah Nickle 01:22:36 - 01:22:42 So, no, that will be covered under this P P money to once they open. Sarah Nickle 01:22:43 - 01:22:45 This is my understanding from the Application. **Ronald Filmer** 01:22:48 - 01:22:56 I will say something about, one of the reasons I was fortunate a time, when I arrived at bandwidth is off the phone, now. **Ronald Filmer** 01:22:56 - 01:23:00 He had another meeting at 10 30, or after 10, 10 30, whatever. Ronald Filmer

01:23:00 - 01:23:02He's gone now at another meeting, commitment. **Ronald Filmer** 01:23:03 - 01:23:04 And then there's actual work. Ronald Filmer 01:23:05 - 01:23:19 And, uh, he was, uh, not as positive on that because he thought that the, you know, the folks could go get, know a developer such as I could get along or go to the bank for this type of project. **Ronald Filmer** 01:23:20 - 01:23:24 That was his rationale, know I so it's under the Annabel. **Ronald Filmer** 01:23:24 - 01:23:26 That May, you know that maybe saw where I'm not sure. **Ronald Filmer** 01:23:26 - 01:23:31 That's, you know, I don't know if we can reject, you know, somebody because of that. Ronald Filmer 01:23:31 - 01:23:34 I mean, our guidelines also say, is financially stable. **Ronald Filmer** 01:23:35 - 01:23:45 Oh, and as an and as he spent money, he or she is spending the money on PPE and, uh, whether they can finance it or not. Ronald Filmer 01:23:45 - 01:23:48 You know, I don't I don't think that's a criteria. Ronald Filmer 01:23:49 - 01:23:50 So, that's the two different comments. **Ronald Filmer** 01:23:50 - 01:23:52 It's the first comment, and then are sort of rebuttal. **Ronald Filmer** 01:23:53 - 01:24:00 And, you know, we didn't have time to talk further to that book, I just wanted to mention as a member that's where he, no, he rocked. **Ronald Filmer** 01:24:00 - 01:24:01 Brought up. Peter Johnson 01:24:04 - 01:24:05 I. Joe

01:24:05 - 01:24:07 Think they're following the Guide to all of them. Joe 01:24:07 - 01:24:18 I thought all of them were or find Skidmore is a for-profit cafe, but that doesn't preclude them, and they have to be, as you say, in sound financial condition anyway. Joe 01:24:18 - 01:24:20 So, I had no problem with it. Sarah Nickle 01:24:22 - 01:24:23 Let's put it this way. Sarah Nickle 01:24:23 - 01:24:27 We have no grounds to dismiss it, or not to accept it. Sarah Nickle 01:24:29 - 01:24:36 Five, I mean, if we wanted to put conditions in it, we cut off, probably, but that wasn't our intent. Ronald Filmer 01:24:37 - 01:24:37 Are you just. Sarah Nickle 01:24:39 - 01:24:41 Helpful to whoever gets it? Sarah Nickle 01:24:41 - 01:24:43 It's going to help the community. Peter Johnson 01:24:43 - 01:24:46 Yep, I agree to all three. wanda 01:24:46 - 01:24:47 Ok. wanda 01:24:47 - 01:24:47 Yep. Joe 01:24:50 - 01:24:50 Yeah. I. **Ronald Filmer** 01:24:50 - 01:24:52 Guess that stands as a vote. **Ronald Filmer** 01:24:54 - 01:24:55 I think we should either.

Ronald Filmer 01:24:55 - 01:24:59 I think we need a motion to, you want to prove all my wants, or just 1 by 1? **Ronald Filmer** 01:25:00 - 01:25:01 I think probably one. Chet Burton 01:25:01 - 01:25:02 Day, I'll be approved. Joe 01:25:03 - 01:25:04 Second. Peter Johnson 01:25:04 - 01:25:06 I said. OK. Sarah Nickle 01:25:10 - 01:25:14 Two more in the pipeline, I don't know who's gonna get theirs in first. Sarah Nickle 01:25:15 - 01:25:24 One is a librarian, one is a for-profit business, so whoever gets it in and it's complete, no. Sarah Nickle 01:25:24 - 01:25:31 We'll have one more too review and, you know, that will probably be our next board meeting since it will be coming up in December. Sarah Nickle 01:25:31 - 01:25:32 Anyways. Sarah Nickle 01:25:33 - 01:25:34 Inlet will. Chet Burton 01:25:34 - 01:25:39 Use up that was all the money we allocated I'm. Sarah Nickle 01:25:39 - 01:25:40 Sorry, go ahead. Chet Burton 01:25:40 - 01:25:43 That will use all the money that we've allocated. Sarah Nickle 01:25:43 - 01:25:52 Yes, um, what I was gonna suggest, though, is the two that I've been dealing with have been there from the start, it's just a matter of timing. Sarah Nickle 01:25:53 - 01:25:57

Would we want to add another 2500 to the pot? Sarah Nickle 01:25:59 - 01:26:08 They're both viable ones, a community library, and another community library, and the other is a for-profit business that is very viable. Sarah Nickle 01:26:08 - 01:26:11 And they're growing year by year. Sarah Nickle 01:26:11 - 01:26:12 And. Sarah Nickle 01:26:16 - 01:26:16 You're too good. **Ronald Filmer** 01:26:17 - 01:26:20 I think that's just thought that maybe we ought to entertain. **Ronald Filmer** 01:26:21 - 01:26:24 I certainly wouldn't be opposed to it, but I don't want to be President. **Ronald Filmer** 01:26:25 - 01:26:27 And then see how much you know, how much they request age. **Ronald Filmer** 01:26:28 - 01:26:34 Like, one is Sarah and I talk, I usually go for the max, but, you know, maybe it's a wall, Um. Peter Johnson 01:26:34 - 01:26:41 And if they, if they both come in the same day, we don't want to decide of flipping a coin. Sarah Nickle 01:26:43 - 01:26:46 Toss two minutes and seconds in hours. wanda 01:26:49 - 01:26:51 Say, later on, we get 2 or 3 more. wanda 01:26:54 - 01:26:54 Your. Sarah Nickle 01:26:54 - 01:26:55 Cutoff. wanda 01:26:55 - 01:26:55 Date. Sarah Nickle

01:26:55 - 01:27:02 You know, with these tools, I haven't had any more, you know, inquiries, I'm not working with anybody more anybody further. Sarah Nickle 01:27:02 - 01:27:07 So, any calls that come in now on, I would tell them, the money's gone. wanda 01:27:09 - 01:27:09 All right, that's fine. Sarah Nickle 01:27:10 - 01:27:13 We're gonna follow throw, it's just at timing. Joe 01:27:13 - 01:27:15 Makes sense, makes sense. wanda 01:27:15 - 01:27:16 Yes, a lot of sense. Peter Johnson 01:27:19 - 01:27:24 So do we want to add another 2500 to the mixer and wait to see what? Sarah Nickle 01:27:25 - 01:27:25 No. Sarah Nickle 01:27:25 - 01:27:27 It's just a possibility. Sarah Nickle 01:27:27 - 01:27:29 One of them may say, oh, we don't need it, so. wanda 01:27:34 - 01:27:35 I. **Ronald Filmer** 01:27:36 - 01:27:42 Heard, postponed, I don't think it would hurt to wait because unfortunately, are they good or bad, I guess? **Ronald Filmer** 01:27:43 - 01:27:49 We should probably have another meeting somewhere or like I said, you know, between the 17th and the 21st of December. **Ronald Filmer** 01:27:50 - 01:27:56 Hopefully I get all the municipalities on that last topic to say something as well as the Middleburg Medals won. **Ronald Filmer**

01:27:56 - 01:28:01 Um, so, it's only 2.5 weeks away or give or take. **Ronald Filmer** 01:28:01 - 01:28:01 Maybe, three. **Ronald Filmer** 01:28:04 - 01:28:10 I think if they do come in, and it's more, Matt will have, we won't hold them up, because what I'm saying. Peter Johnson 01:28:11 - 01:28:12 Right, OK. Chet Burton 01:28:16 - 01:28:16 Sounds good. **Ronald Filmer** 01:28:22 - 01:28:26 That settle them to other, to other two issues under Other? Ronald Filmer 01:28:28 - 01:28:30 I'd like to propose that. **Ronald Filmer** 01:28:30 - 01:28:35 You know, we talked about credit card for several years, and I've got it. **Ronald Filmer** 01:28:35 - 01:28:37 I really haven't wanted to deal with it. **Ronald Filmer** 01:28:39 - 01:28:39 Digits. **Ronald Filmer** 01:28:41 - 01:28:42 Something to look at. **Ronald Filmer** 01:28:42 - 01:28:58 Um, but in this case, I'm asking if we get one, or could get one due to, for instance, the Zoom and the goto meetings, and I just, and they won't take payment, other than a credit card, which I've been using, which has worked, I get reimbursed. Ronald Filmer 01:29:01 - 01:29:03 Maybe it's just time now to know. **Ronald Filmer** 01:29:03 - 01:29:06 Work with MDT or as their main bank to get. Chet Burton 01:29:11 - 01:29:12

That makes sense. Peter Johnson 01:29:13 - 01:29:18 Yes, I agree We'll move you into the 20th century. Peter Johnson 01:29:18 - 01:29:19 Ron. Sarah Nickle 01:29:20 - 01:29:20 I know. Ronald Filmer 01:29:20 - 01:29:23 I have a Platonist raving about it, it's like, well, I don't want, I don't want. Sarah Nickle 01:29:24 - 01:29:26 I've been hounding him about it. wanda 01:29:27 - 01:29:28 Yeah. **Ronald Filmer** 01:29:31 - 01:29:33 Or benefit, so I'll do that. **Ronald Filmer** 01:29:34 - 01:29:35 And work with a bank to do so. **Ronald Filmer** 01:29:36 - 01:29:46 The other one is a quick, quick item, I believe is, know, Tom was on the Fire Every Committee, then we had financial audit, and, of course, everybody's on Governance. **Ronald Filmer** 01:29:47 - 01:29:54 But, I'd like to at least have, we can have any number of members, but maybe a good idea to have another, at least one other member. **Ronald Filmer** 01:29:55 - 01:29:59 Each the Audit and Finance Committee, Lorna and Joe are on today's finance. **Ronald Filmer** 01:30:00 - 01:30:02 Um, want to chat around the audit. **Ronald Filmer** 01:30:04 - 01:30:14 So, if somebody wants to have one, at least one other person on each of those committees, probably be a good idea, so at least at three. Peter Johnson 01:30:16 - 01:30:20 I suggest that Ben be added to the finance committee.

Peter Johnson 01:30:21 - 01:30:22 He's got a lot of experience. Peter Johnson 01:30:22 - 01:30:23 He's very knowledgeable. **Ronald Filmer** 01:30:26 - 01:30:27 There's probably a strong suit, too. **Ronald Filmer** 01:30:27 - 01:30:28Well, yeah. Peter Johnson 01:30:30 - 01:30:32 And I'm happy to join the Audit Committee. wanda 01:30:40 - 01:30:41 Yeah. Peter Johnson 01:30:42 - 01:30:44 Can I bring up one other thing very quickly? **Ronald Filmer** 01:30:45 - 01:30:45 You're. Peter Johnson 01:30:46 - 01:30:48 Starting the interest income. Peter Johnson 01:30:48 - 01:31:02 I'm meeting on Thursday with, with Bill Cherrie, the former treasurer who's got some ideas about maximizing income for municipalities and other state agencies. Peter Johnson 01:31:02 - 01:31:14 And apparently the controller is beginning to look at this rather seriously because everybody has got \$500,000 in the bank and they were earning \$230 of interest. Peter Johnson 01:31:15 - 01:31:18 So, there may be some other alternatives available to us. Peter Johnson 01:31:19 - 01:31:23 And I will just pass along that information, We're doing it for the Village of ... Peter Johnson 01:31:23 - 01:31:33 Harry, where we have about a million dollars in the bank and earn \$2.38, \$238 in interest this year. Peter Johnson

01:31:34 - 01:31:49 So there, I know, for instance, that there are a number of CDs that are offered by dairy banks in Utah that earning 2.6 to 0.7% they're CD's, they're fully liquid, that kind of thing. Peter Johnson 01:31:50 - 01:32:00 It'd be wonderful if we could increase our, our revenue by 15, \$20,000 this, during this fiscal year. Peter Johnson 01:32:00 - 01:32:05 That may be a reach, but I think we can probably increase it somewhat. Ronald Filmer 01:32:06 - 01:32:07 I appreciate that. **Ronald Filmer** 01:32:07 - 01:32:12 I mean, if they'll have something, it'll be great, and he knows the municipal law course. Ronald Filmer 01:32:12 - 01:32:19 You know, because our guidelines, I'm sure, Fall, where you can't, you know, you have to have federally insured or Treasury Bill, or no? **Ronald Filmer** 01:32:20 - 01:32:26 So Bill, I'm sure knows all that, and this valleys probably have to follow suit, so we're so regulated and limited. **Ronald Filmer** 01:32:27 - 01:32:29 So there's something out there. **Ronald Filmer** 01:32:31 - 01:32:31 Yeah. Peter Johnson 01:32:31 - 01:32:40 We'll do the next step down with right now is that we will be paying the bank will hold our money instead of the. **Ronald Filmer** 01:32:41 - 01:32:42 European model over this. Peter Johnson 01:32:43 - 01:32:43 Right. Peter Johnson 01:32:44 - 01:32:44 Yeah. Joe 01:32:49 - 01:32:49

That's. Peter Johnson 01:32:51 - 01:32:51 Great. **Ronald Filmer** 01:32:56 - 01:32:56 I take that. Chet Burton 01:32:58 - 01:33:00 Do you have any recommendations one? wanda 01:33:02 - 01:33:02 Yeah. Chet Burton 01:33:08 - 01:33:09 Thanks. Peter Johnson 01:33:12 - 01:33:13 Yeah. **Ronald Filmer** 01:33:17 - 01:33:19 The other thing, only for the last thing, is just to pick. **Ronald Filmer** 01:33:20 - 01:33:22 Let's try to pick a target date. **Ronald Filmer** 01:33:23 - 01:33:29 I know, I believe, the tower's Share, and meets the third Thursday, which is the seventies. **Ronald Filmer** 01:33:30 - 01:33:31 Um. **Ronald Filmer** 01:33:33 - 01:33:39 I have written down to look it up in their book, Try to get a meeting as soon as possible after their last meetings. **Ronald Filmer** 01:33:40 - 01:33:42 So we don't get to force the first ones. Ronald Filmer 01:33:43 - 01:33:43 Uh. **Ronald Filmer** 01:33:57 - 01:33:57 They actually me. **Ronald Filmer** 01:33:57 - 01:34:03

I got a call saying now, I guess we could probably fix the 17th 18th or the first two days of the following week. **Ronald Filmer** 01:34:04 - 01:34:06 Um, that leaves a wide range. Ronald Filmer 01:34:09 - 01:34:10 How do I. Chet Burton 01:34:10 - 01:34:10 Already feel it's. **Ronald Filmer** 01:34:10 - 01:34:11 My page? wanda 01:34:12 - 01:34:13 About the. Joe 01:34:13 - 01:34:14 22nd. Peter Johnson 01:34:14 - 01:34:15 That. Joe 01:34:15 - 01:34:17 Gives you enough time to meet with Sandy. Joe 01:34:18 - 01:34:19 After her meeting. Peter Johnson 01:34:20 - 01:34:20 Yeah. Peter Johnson 01:34:20 - 01:34:26 Could I have some conflicts on the 17th so it'd be hard for me to fit it in, but the 22nd would work. wanda 01:34:27 - 01:34:29 That might not work for me. wanda 01:34:29 - 01:34:32 The 22nd, 21st would work for me. Joe 01:34:33 - 01:34:33 That's good for me. Peter Johnson

01:34:34 - 01:34:35 Yeah, 21st is good, too. Joe 01:34:36 - 01:34:36 Yep. wanda 01:34:38 - 01:34:40 Let me look at something just a second. wanda 01:34:40 - 01:34:41 I got to find my calendar. **Ronald Filmer** 01:34:41 - 01:34:43 Yes, yeah. wanda 01:34:58 - 01:34:59 Now, you gotta hear appointments. wanda 01:35:01 - 01:35:02 But I think that's OK. Peter Johnson 01:35:03 - 01:35:03 Funny. Peter Johnson 01:35:05 - 01:35:06 Ok. Joe 01:35:07 - 01:35:08 So we got to 21st, is that it? **Ronald Filmer** 01:35:10 - 01:35:12 I guess that's what I'm here, I'm hearing that. Ronald Filmer 01:35:13 - 01:35:13 Ok. **Ronald Filmer** 01:35:16 - 01:35:17 Move to Taiwan at the law. **Ronald Filmer** 01:35:24 - 01:35:25 Anybody? **Ronald Filmer** 01:35:25 - 01:35:26 Anybody want a different time and 9 30? **Ronald Filmer** 01:35:27 - 01:35:28

I'm so I'm here for. Joe 01:35:29 - 01:35:29 Me. Peter Johnson 01:35:30 - 01:35:32 Yep, find with me. Chet Burton 01:35:33 - 01:35:34 Tremaine. wanda 01:35:36 - 01:35:36 9 30. Peter Johnson 01:35:39 - 01:35:40 Very good. Chet Burton 01:35:45 - 01:35:46 See, all in three weeks. Chet Burton 01:35:46 - 01:35:46 So. Ronald Filmer 01:35:46 - 01:35:47 If. Peter Johnson 01:35:47 - 01:35:48 I turn. Joe 01:35:52 - 01:35:53 I second. Joe 01:36:02 - 01:36:03 We're adjourned.